

2013 California Energy Efficiency Potential and Goals Study

APPENDIX VOLUME II Appendicies K - N - California IOU Detailed Results

Prepared for: California Public Utilities Commission



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August 15, 2013

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Appendix K. Energy Efficiency Potential in the PG&E Service Territory

This section provides the estimates of potential energy savings for the PG&E service territory for both gas and electric measures. Results are provided at the aggregate view of all PG&E sectors as well as results for the residential, commercial, industrial, mining, street lighting, and agricultural sectors individually. Sector-specific trends at the statewide level are discussed in detail in sections 5 - 8 of the main report and the therefore discussions of utility specific sector results is limited. Comparative metrics at the PG&E level are also provided, and additional explanation to interpret graphics is available in sections 5-8.

K.1 PG&E Territory Summary of Results

K.1.1 PG&E Total Electric Energy Potential

Figure K-1 presents the technical, economic, and cumulative market electric energy savings potential in PG&E's territory from 2012 through 2024. Figure K-1 also provides a graphical view of the high and low scenarios for cumulative market potential. The high cumulative market potential is an average of about 27% higher than the mid case scenario and the low scenario is an average of about 22% lower.

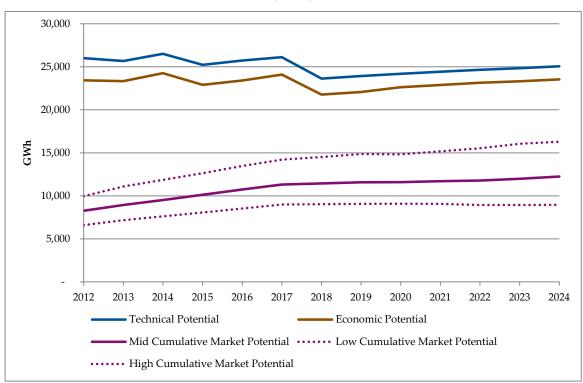


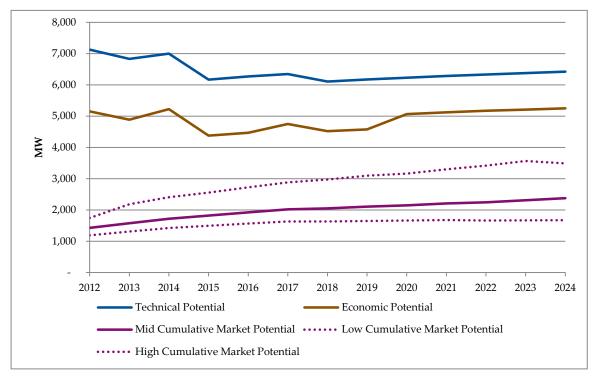
Figure K-1. PG&E Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (GWh)

2013 Cumulative results exclude C&S savings and behavioral savings.



Figure K-2 presents the technical, economic, and cumulative market electric demand savings potential for the PG&E territory over the years 2012 to 2024. The high scenario for cumulative market potential runs about 44% higher than the mid cumulative market potential while the low scenario is about 21% lower.

Figure K-2. PG&E Total Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure K-3 and Figure K-4 present the incremental market potential for PG&E (in GWh) for 2012 to 2024 by end use category.

1,000 900 800 700 600 500 400 300 200 100 2015 2017 2018 2021 2012 2013 2014 2016 2019 2020 2022 2023 2024 Appliance Plugs ■ Building Envelope ■ HVAC ■ Service Hot Water ■ Whole Building ■ Low Income ■ Commercial Refrigeration Food Service Process - Heat ■ Process Refrigeration ■ Machine Drives Service ■ Mining End Uses Street Light End Uses ■ Lighting

Figure K-3. PG&E Total Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

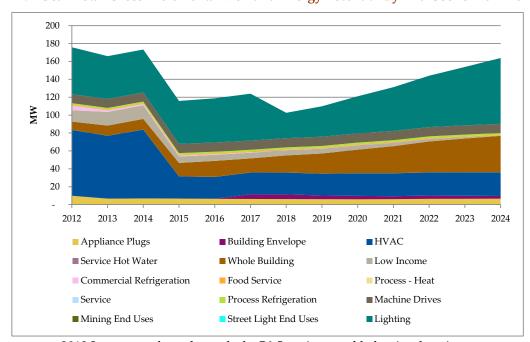


Figure K-4. PG&E Total Gross Incremental Demand Energy Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.



K.1.2 PG&E Electric Comparative Metrics

This section provides comparative metrics for the electric savings in the PG&E service territory. Figure K-5 shows PG&E's technical potential by sector as a percent of CEC forecast sales. Figure K-6 provides PG&E's cumulative market potential by sector (with the addition of C&S) as a percent of CEC forecast sales.

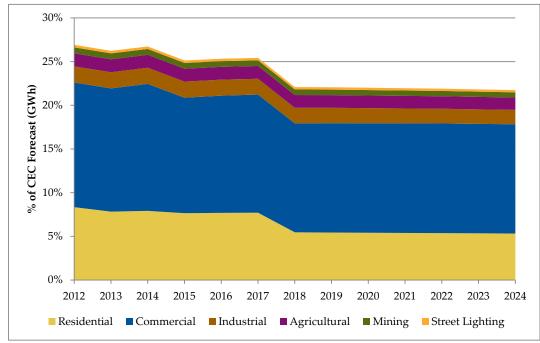


Figure K-5. PG&E Technical Potential by Sector as a Percentage of CEC Forecast (GWh)

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

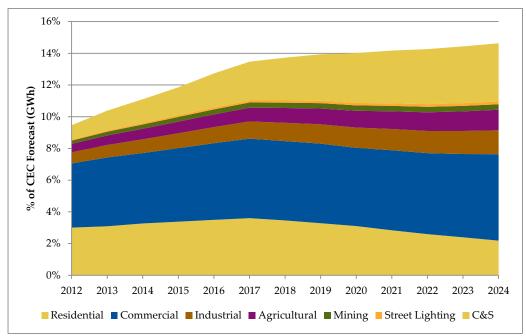


Figure K-6. PG&E Cumulative Market Potential by Sector as a Percentage of CEC Forecast (GWh)

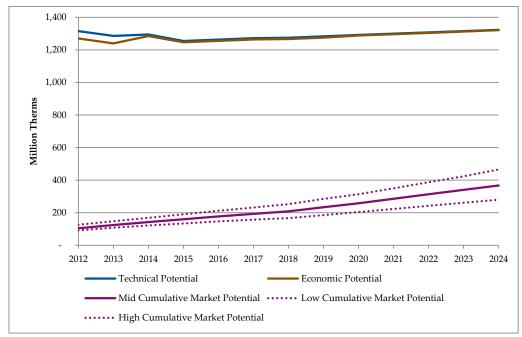
2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR

K.1.3 PG&E Natural Gas Potential

Technical, economic and cumulative gas market potential for the PG&E service territory is shown in Figure K-7, which also displays the cumulative market for the high and low scenarios. These runs are 22% higher and 20% lower, respectively as compared to the mid scenario.



Figure K-7. PG&E Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

Figure K-8 presents the incremental market gas potential for PG&E (in million therms) for 2012 to 2024. Lighting measures account for negative savings through interactive effects though positive savings from other end uses result in a net positive gas savings.

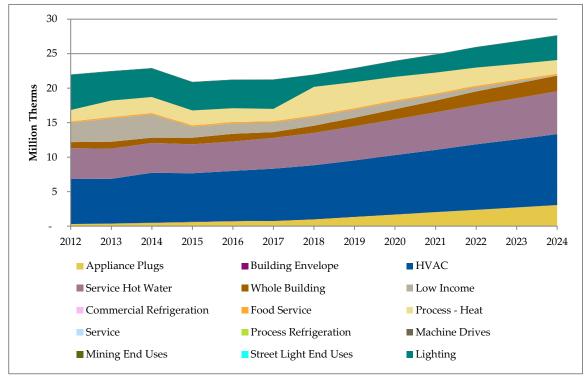


Figure K-8. PG&E Total Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

K.1.4 PG&E Gas Comparative Metrics

This section provides comparative metrics for the gas savings in PG&E service territory. Figure K-9 shows PG&E's technical potential by end use as a percent of CEC forecast sales. Figure K-10 provides PG&E's cumulative market potential by end use as a percent of CEC forecast sales.

30% 25% % of CEC Forecast (MTh) 20% 15% 10% 5% 0% 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ Residential ■ Commercial ■ Industrial ■ Agricultural ■ Mining ■ Street Lighting Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure K-9. PG&E Technical Potential by Sector as a Percentage of CEC Forecast (Mth)

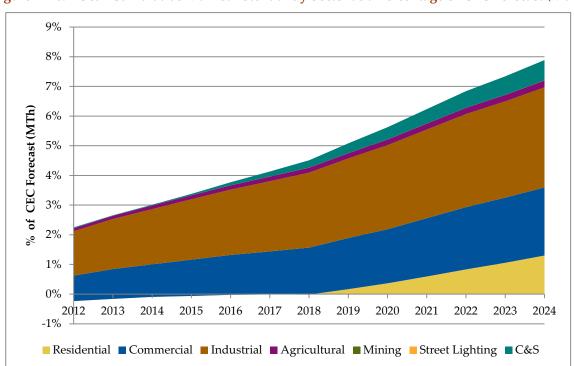


Figure K-10. PG&E Cumulative Market Potential by Sector as a Percentage of CEC Forecast (Mth)

2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR



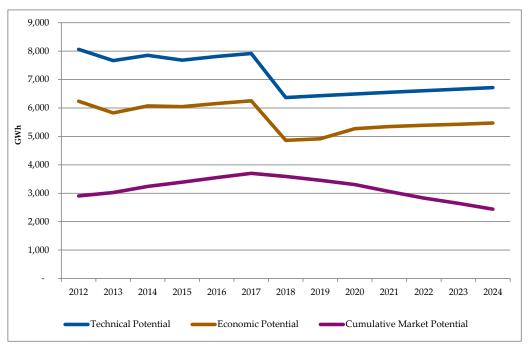
K.2 PG&E Residential Sector Results

This section outlines results for the PG&E residential sector. Residential trend lines, detailed analysis, and explanation of comparative metrics are discussed in the residential results section of the report.

K.2.1 PG&E Residential Electric Energy and Demand Potential

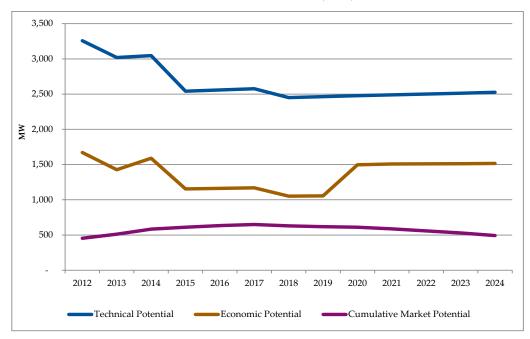
Residential technical, economic and cumulative market potential for energy and demand are shown in Figure K-11 and Figure K-12 respectively. Figure K-13 and Figure K-14 shows the incremental market energy potential by end use.

Figure K-11. PG&E Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

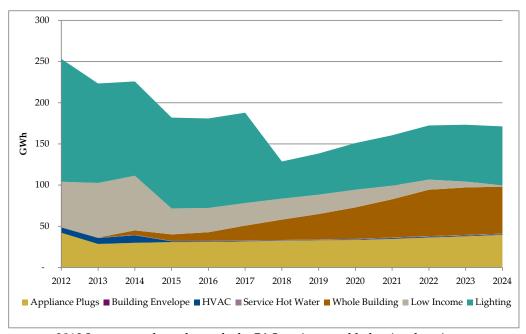
Figure K-12. PG&E Residential Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-13. PG&E Residential Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



MW ■ Appliance Plugs ■ Building Envelope ■ HVAC ■ Service Hot Water ■ Whole Building ■ Low Income ■ Lighting

Figure K-14. PG&E Residential Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.

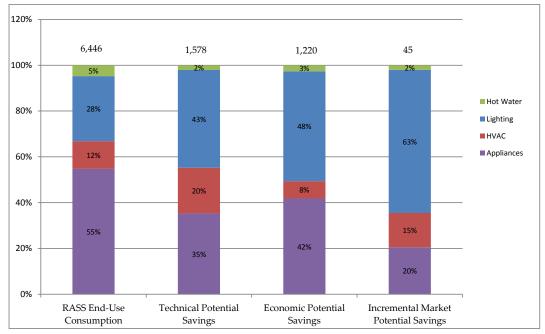
Source: PG Model release on 5/22/13

K.2.2 PG&E Residential Electric Comparative Metrics

The PG&E specific comparative metrics for the residential electric sector are shown below. Further details on these metrics are provided in the residential section of the report.

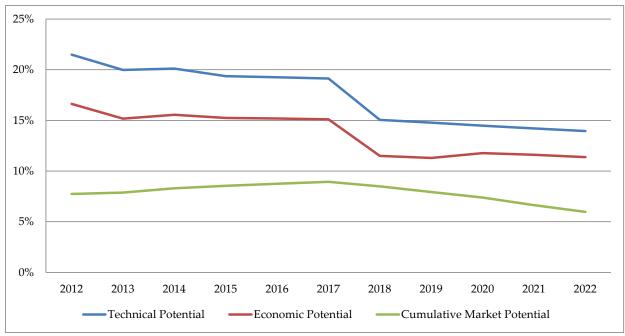


Figure K-15. PG&E Breakdown of RASS Consumption and 2014 Savings Potential Embedded in End Use Consumption*



*Number at the top of each bar is the total consumption or savings potential in kWh/home Source: PG Model release on 5/22/13 & RASS 2009

Figure K-16. PG&E Residential Savings Potential as a Percent of CEC Residential Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.



600.0 487.8 500.0 38.6 400.0 ■ 2013/14 Savings Potential GWh 300.0 w/Financing 487.8 449.2 ■ 2013/14 Savings 200.0 Potential w/o 320.1 **Financing** 100.0 2013/14 Compliance 2013 Potential Study 2011 Potential Study Filing (includes ESAP and Cross Cutting)

Figure K-17. PG&E Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

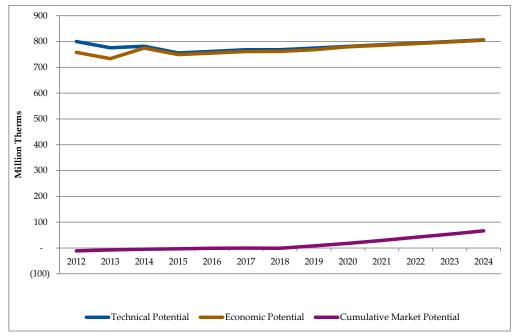
Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

K.2.3 PG&E Residential Gas Energy Potential

Figure K-18 displays the technical, economic and cumulative gas market potential for the residential sector. Interactive effects between gas and electric measures explain the negative savings in the beginning. Figure K-19 shows the incremental market gas potential by end use.



Figure K-18. PG&E Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

12
10
8
6
4
4
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024
-2
-4
-6
Lighting Appliance Plugs Building Envelope HVAC Service Hot Water Whole Building Low Income

Figure K-19. PG&E Residential Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

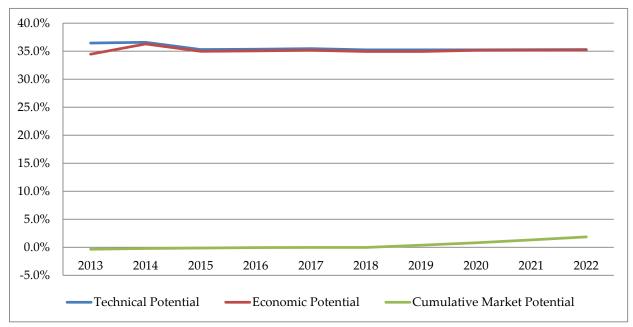
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

K.2.4 PG&E Residential Gas Comparative Metrics

The PG&E specific comparative metrics for the residential gas sector are shown below. Further details on these metrics are provided in the residential section of the report.



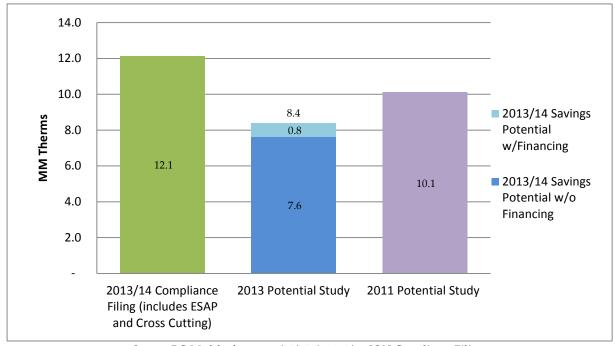
Figure K-20. PG&E Residential Gas Savings Potential as a Percent of CEC Residential Gas Forecast (Technical, Economic, and Cumulative Market Potential)



 $2013\ Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure K-21. PG&E Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



K.3 PG&E Commercial Sector Results

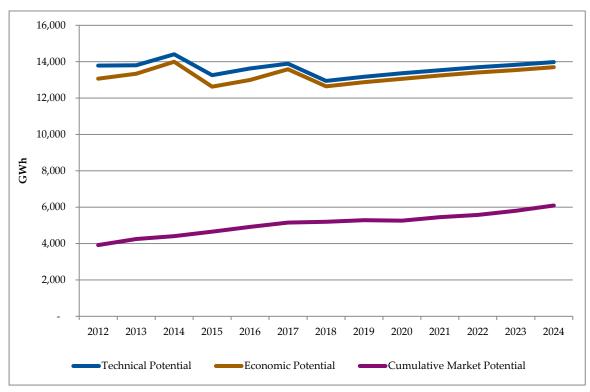
This section outlines results for the PG&E commercial sector. Commercial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the commercial results section of the report.

K.3.1 PG&E Commercial Electric Energy Potential

Commercial technical, economic and cumulative market potential for energy and demand are shown in Figure K-22 and Figure K-23 respectively.

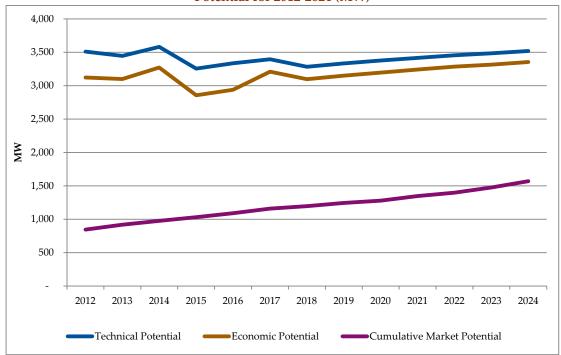
Figure K-24 and Figure K-25 show the incremental market energy potential by end use.

Figure K-22. PG&E Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

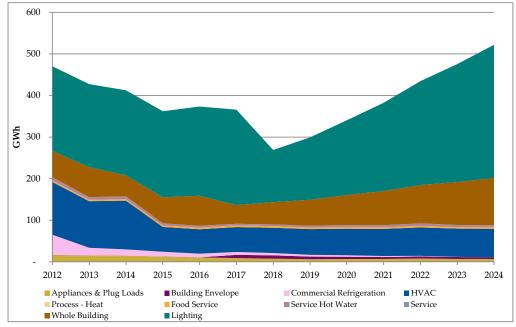
Figure K-23. PG&E Commercial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-24. PG&E Commercial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.

140 120 100 80 MW 60 40 20 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ Appliances & Plug Loads ■ Building Envelope ■ Commercial Refrigeration ■ HVAC Food Service Process - Heat ■ Service Hot Water ■ Whole Building ■ Lighting

Figure K-25. PG&E Commercial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

K.3.2 PG&E Commercial Electric Comparative Metrics

The PG&E specific comparative metrics for the commercial electric sector are shown below. Further details on these metrics are provided in the commercial section of the report.

120% 12,960 162 5,671 5,507 100% 80% 35% ■ Hot Water 57% 59% 58% 60% Lighting 40% Commercial Refrigeration Appliances, Plug In 5% 32% 36% 35% 20% 18% 0% CEUS Energy Use Intensity Technical Potential Savings Economic Potential Savings Incremental Market Potential

Figure K-26. PG&E Breakdown of Commercial EUIs and 2014 Savings Potential by End Use*

*Number at the top of each bar is the EUI or savings potential per 1000 sq. ft. Source: PG Model release on 5/22/13 & CEUS 2006

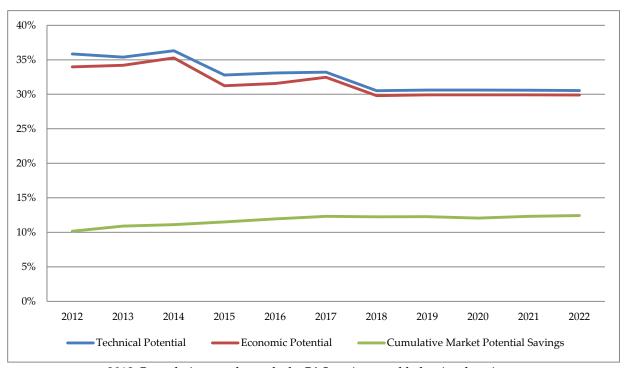


Figure K-27. PG&E Commercial Savings Potential as a Percent of CEC Commercial Forecast (Technical, Economic, and Cumulative Market Potential)

2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR

1,000.0 865.0 900.0 25.2 800.0 700.0 2013 Savings 600.0 (Financing) G₩h 500.0 839.8 400.0 767.6 2013 Potential 300.0 Savings w/o Financing 438.0 200.0 100.0 2013/14 Compliance 2013 Potential Study 2011 Potential Study Filing (includes Cross Cutting)

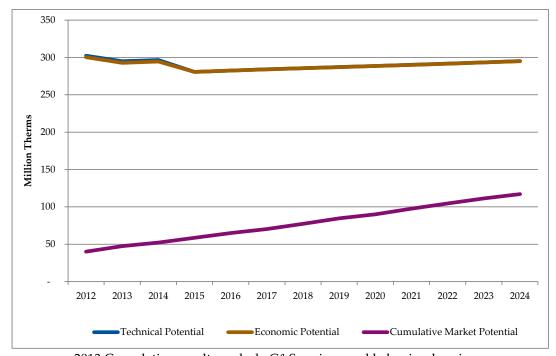
Figure K-28. PG&E Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

K.3.3 PG&E Commercial Gas Energy Potential

Figure K-29 displays the technical, economic and cumulative gas market potential for the commercial sector. Figure K-30 shows the incremental market gas potential by end use.

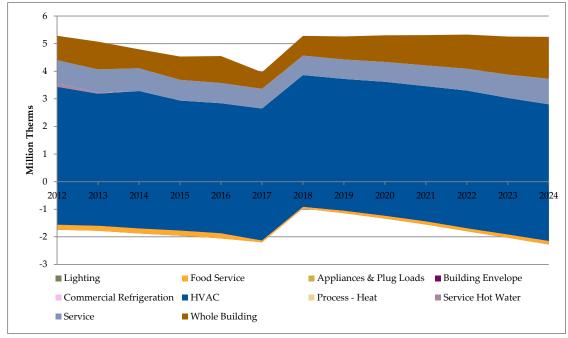
Figure K-29. PG&E Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

 $Source: PG\ Model\ release\ on\ 5/22/13$

Figure K-30. PG&E Commercial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)



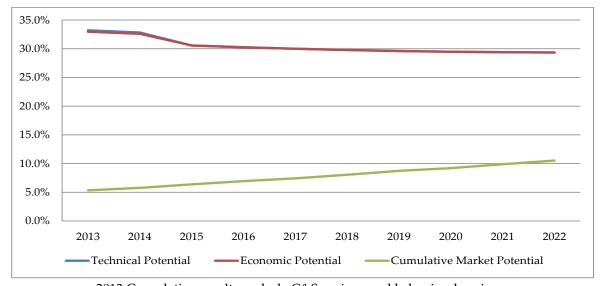
2013 Incremental results exclude C&S savings and behavioral savings.



PG&E Commercial Gas Comparative Metrics

The PG&E specific comparative metrics for the commercial gas sector are shown below. Further details on these metrics are provided in the commercial section of the report.

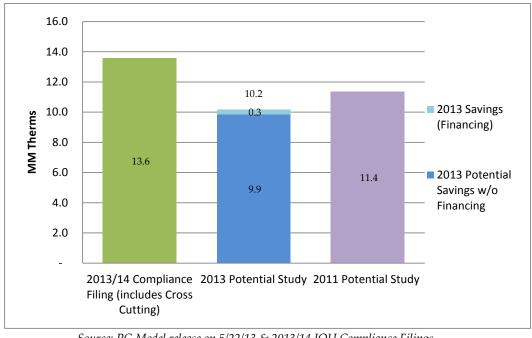
Figure K-31. PG&E Commercial Gas Savings Potential as a Percent of CEC Commercial Gas Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure K-32. PG&E Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



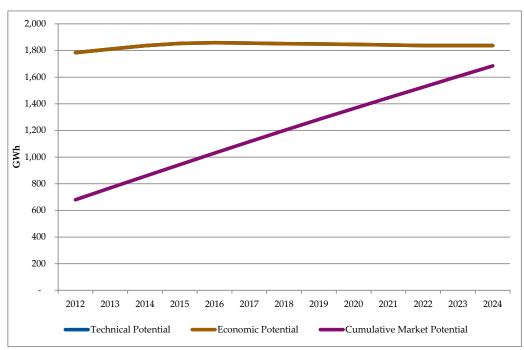
K.4 PG&E Industrial Sector Results

This section outlines results for the PG&E industrial sector. Industrial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the industrial results section of the report.

K.4.1 PG&E Industrial Electric Energy Potential

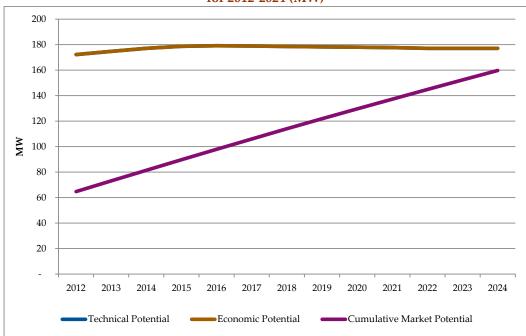
Industrial technical, economic and cumulative market potentials for energy and demand are shown in Figure K-33 and Figure K-34. Figure K-35 and Figure K-36 show the incremental market energy and demand potential by end-use.

Figure K-33. PG&E Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

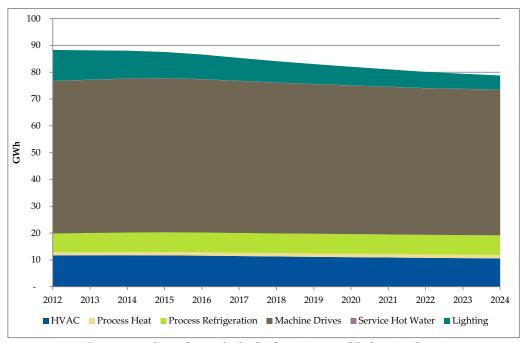
Figure K-34. PG&E Industrial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-35. PG&E Industrial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



MW ■ HVAC ■ Process Heat ■ Process Refrigeration ■ Machine Drives ■ Service Hot Water ■ Lighting

Figure K-36. PG&E Industrial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

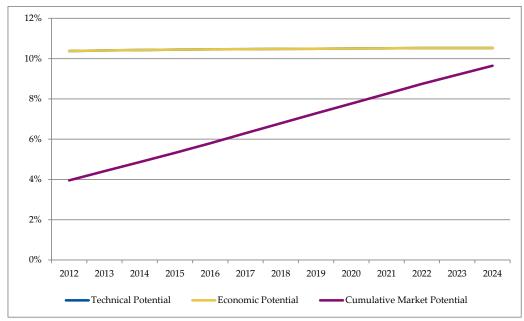
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

K.4.2 PG&E Industrial Electric Comparative Metrics

The PG&E specific comparative metrics for the industrial electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.



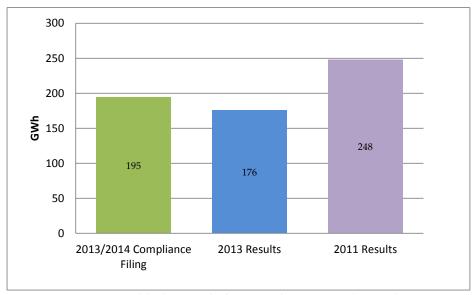
Figure K-37. PG&E Industrial Electric Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Program Years 2013 and 2014 (Electric)

Figure K-38. PG&E Comparison of Industrial Compliance Filings and Potential Study Results for

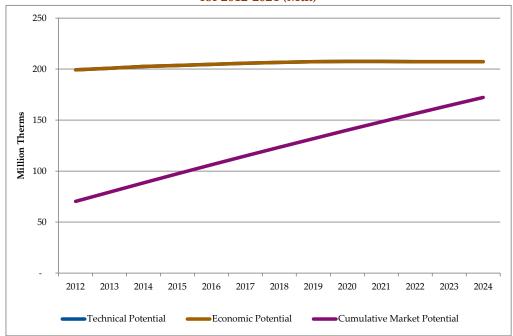


Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

K.4.3 PG&E Industrial Gas Energy Potential

Figure K-39 displays the technical, economic and cumulative gas market potential for the Industrial sector. Figure K-40 shows the incremental market gas potential by end use.

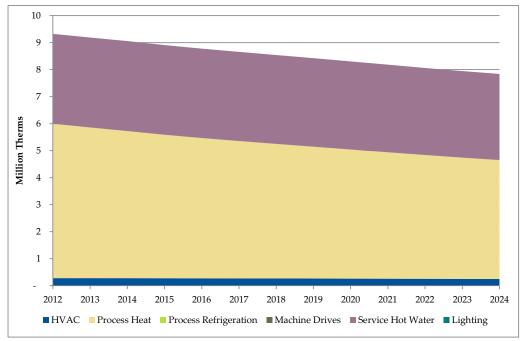
Figure K-39. PG&E Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-40 PG&E Industrial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)



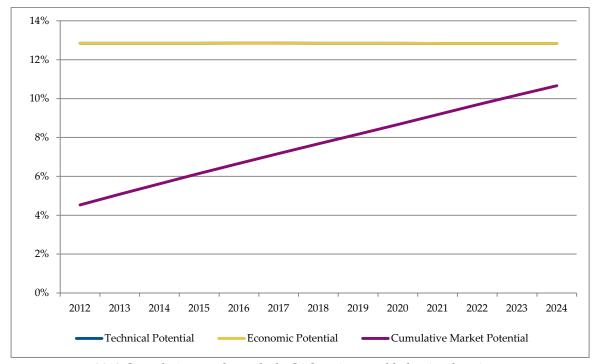
2013 Incremental results exclude C&S savings and behavioral savings.



K.4.4 PG&E Industrial Gas Comparative Metrics

The PG&E specific comparative metrics for the industrial gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure K-41. PG&E Industrial Gas Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR



25 20 8 15 10 22 18 17 5 0 2013/2014 Compliance 2013 Results 2011 Results Filing

Figure K-42. PG&E Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

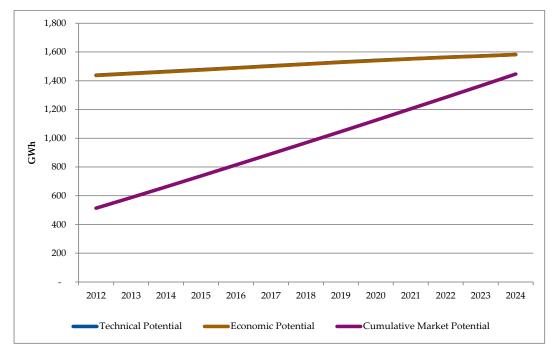
K.5 PG&E Agriculture Sector Results

This section outlines results for the PG&E agriculture sector. Agriculture trend lines, detailed analysis, and explanation of comparative metrics are discussed in the agriculture results section of the report.

K.5.1 PG&E Agriculture Electric Energy Potential

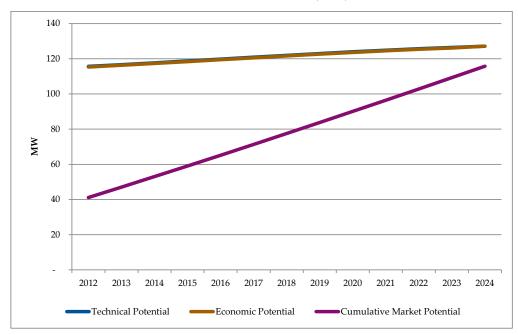
Agriculture technical, economic and cumulative market potential trends for energy and demand are shown in Figure K-43 and Figure K-44 respectively. Figure K-45 and Figure K-46 shows the incremental market energy and demand potential by end use.

Figure K-43. PG&E Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

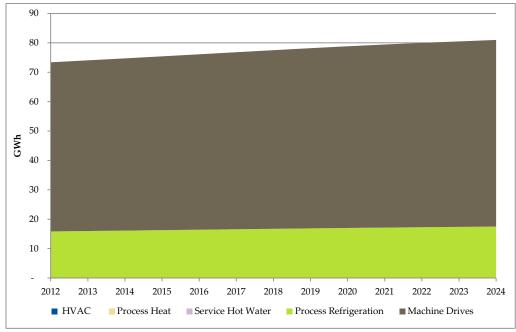
Figure K-44. PG&E Agriculture Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-45. PG&E Agriculture Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



HVAC Process Heat ■ Service Hot Water ■ Process Refrigeration ■ Machine Drives

Figure K-46. PG&E Agriculture Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

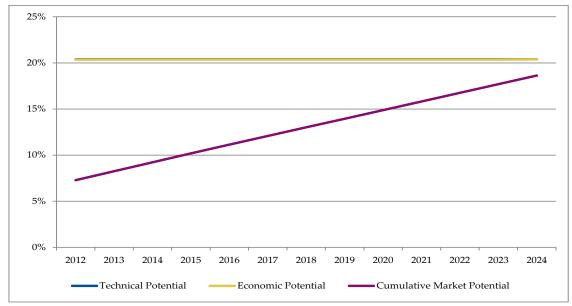
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

K.5.2 PG&E Agriculture Electric Comparative Metrics

The PG&E specific comparative metrics for the agriculture electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.



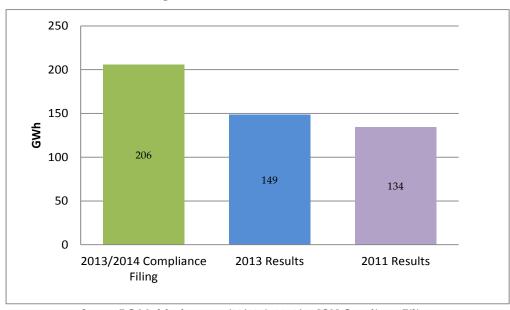
Figure K-47. PG&E Agriculture Electric Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure K-48. PG&E Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)



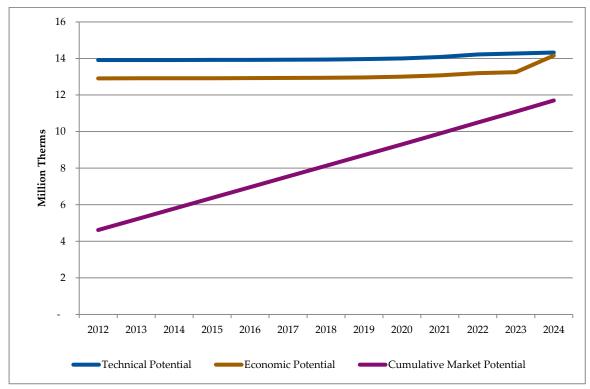
Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



K.5.3 PG&E Agriculture Gas Energy Potential

Figure K-49 displays the technical, economic and cumulative gas market potential in the Agriculture sector. The incremental gas potential for the PG&E Agriculture sector is displayed in Figure K-50.

Figure K-49. PG&E Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

0.7 0.6 0.5 Million Therms 0.4 0.3 0.2 0.1 2012 2022 2013 2014 2015 2016 2017 2018 2019 2020 2021 2023 2024 ■HVAC ■ Service Hot Water Process Heat ■ Process Refrigeration ■ Machine Drives

Figure K-50. PG&E Agriculture Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

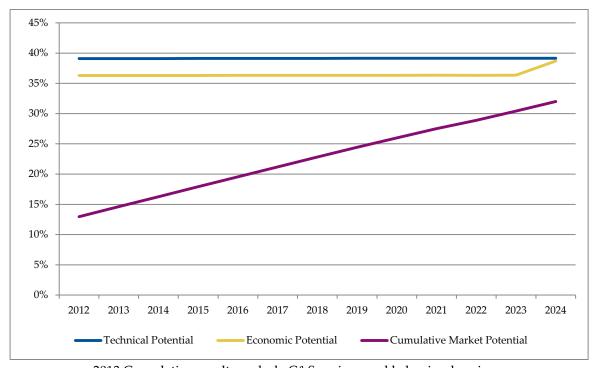
2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

K.5.4 PG&E Agriculture Gas Comparative Metrics

The PG&E specific comparative metrics for the agriculture gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

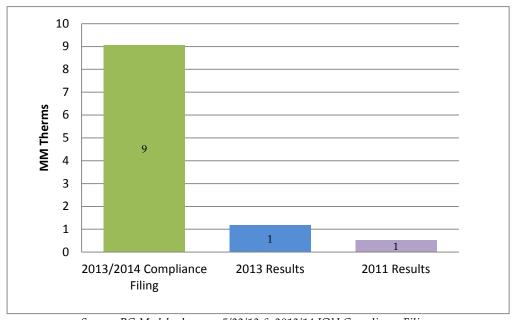
Figure K-51. PG&E Agriculture Gas Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure K-52. PG&E Comparison of Agriculture Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



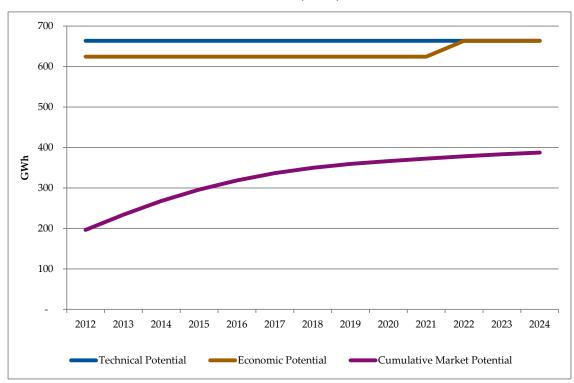
K.6 PG&E Mining Sector Results

This section outlines results for the PG&E mining sector. Mining trend lines, detailed analysis, and explanation of comparative metrics are discussed in the mining results section of the report.

K.6.1 PG&E Mining Electric Energy Potential

The technical, economic and cumulative market potential for energy and demand potential in the mining sector are shown in Figure K-53 and Figure K-54. Incremental market potential by end use for the mining sector is displayed in Figure K-55.

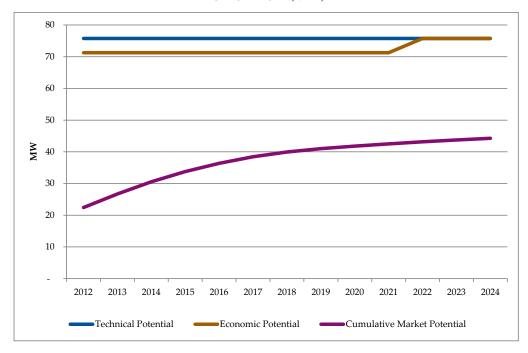
Figure K-53. PG&E Mining Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13



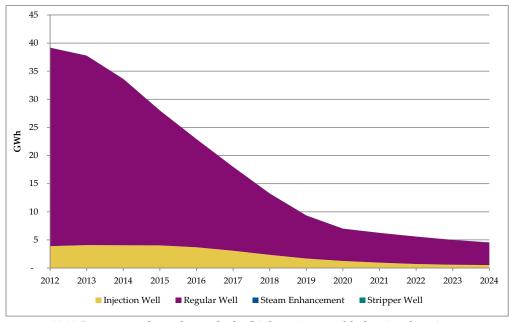
Figure K-54. PG&E Mining Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure K-55. PG&E Mining Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



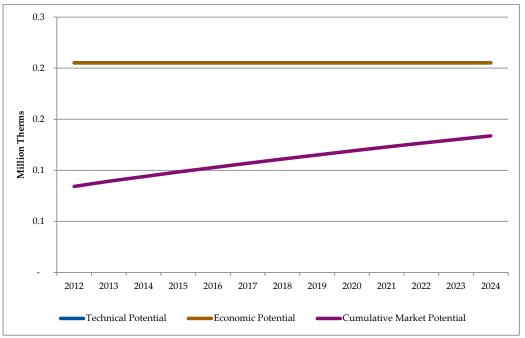
2013 Incremental results exclude C&S savings and behavioral savings.



K.6.2 PG&E Mining Gas Energy Potential

Figure K-56 displays the technical, economic and cumulative gas market potential for the Mining sector. The incremental market potential trend line is displayed in Figure K-57.

Figure K-56. PG&E Mining Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

0.01 0.01 0.01 Million Therms 0.00 0.00 0.00 0.00 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ Injection Well ■ Regular Well ■ Steam Enhancement

Figure K-57. PG&E Mining Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

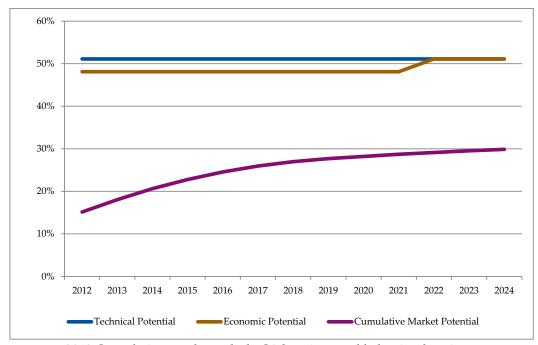
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

K.6.3 PG&E Mining Comparative Metrics

The PG&E specific comparative metrics for the mining electric and gas sectors are shown below. Further details on these metrics are provided in the AIMS section of the report.



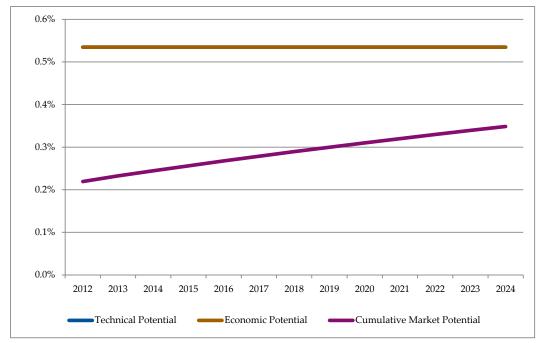
Figure K-58. PG&E Mining Electric Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)



 $2013\ Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & ECDMS 2006

Figure K-59. PG&E Mining Gas Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.



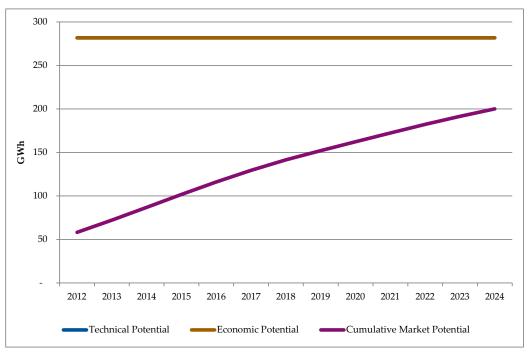
K.7 PG&E Street Lights Sector Results

This section outlines results for the PG&E street lights sector. Street lighting trend lines, detailed analysis, and explanation of comparative metrics are discussed in the street lighting results section of the report.

K.7.1 PG&E Street Lights Electric Energy Potential

The technical, economic and cumulative market potentials for the street lighting sector are shown in Figure K-60 for energy. There is no gas or demand savings associated with the street lighting sector, as these operate at non-peak hours. Figure K-61 shows the incremental market energy potential by end use.

Figure K-60. PG&E Street Lights Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

GWh ■ Signs ■ Lights ■ Traffic Lights

Figure K-61. PG&E Street Lights Gross Incremental Market Potential by End Use for 2012-2024 (GWh)

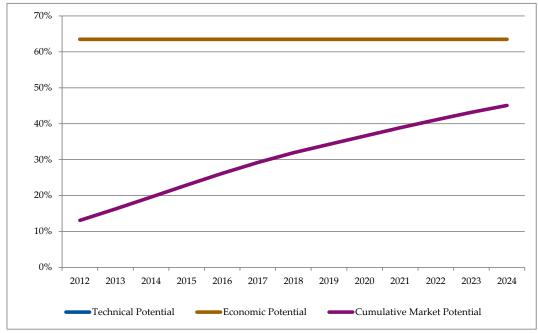
2013 Incremental results exclude C&S savings and behavioral savings.



K.7.2 PG&E Street Lights Comparative Metrics

The PG&E specific comparative metrics for the street lights electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure K-62. PG&E Street Lights Electric Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & ECDMS 2006



Appendix L. Energy Efficiency Potential in the SCE Service Territory

This section provides the estimates of potential energy savings for the SCE service territory for electric measures. Results are provided at the aggregate view of all SCE sectors as well as results for the residential, commercial, industrial, mining, street lighting, and agricultural sectors individually. Sector-specific trends at the statewide level are discussed in detail in sections 5 - 8 of the main report and the therefore discussions of utility specific sector results is limited. Comparative metrics at the SCE level are also provided, and additional explanation to interpret graphics is available in sections 5-8.

L.1 SCE Territory Summary of Results

L.1.1 SCE Total Electric Energy Potential

Figure L-1 presents the technical, economic, and cumulative market electric energy savings potential in SCE's territory from 2012 through 2024. Figure L-1 also provides a graphical view of the high and low scenarios for cumulative market potential. The high cumulative market potential is an average of about 27% higher than the mid case scenario and the low scenario is an average of about 22% lower.

30,000 25,000 20,000 15,000 10,000 5,000 2012 2013 2014 2015 2017 2018 2019 2020 2021 2022 2023 2024 2016 Economic Potential Technical Potential Mid Cumulative Market Potential · · · · · Low Cumulative Market Potential ····· High Cumulative Market Potential

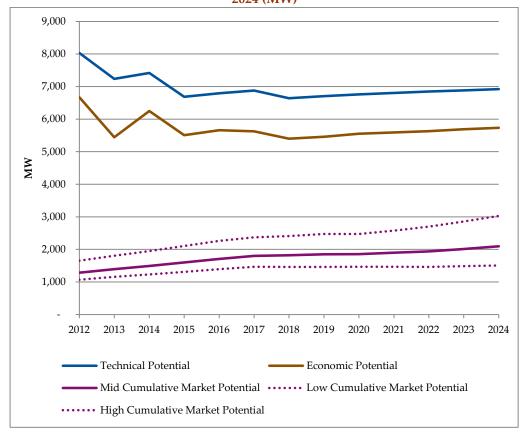
Figure L-1. SCE Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (GWh)

2013 Cumulative results exclude C&S savings and behavioral savings.



Figure L-2 presents the technical, economic, and cumulative market electric demand savings potential for the SCE territory over the years 2012 to 2024. The high scenario for cumulative market potential runs about 34% higher than the mid cumulative market potential while the low scenario is about 21% lower.

Figure L-2. SCE Total Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure L-3 and Figure L-4 present the incremental market potential for SCE (in GWh) for 2012 to 2024 by end use category.

1,000 900 800 700 600 500 400 300 200 100 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Appliance Plugs ■ Building Envelope ■HVAC ■ Service Hot Water ■ Whole Building ■ Low Income ■ Commercial Refrigeration Food Service Process - Heat Service ■ Process Refrigeration ■ Machine Drives ■ Mining End Uses Street Light End Uses ■ Lighting

Figure L-3. SCE Total Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)

2013 Incremental results exclude C&S savings and behavioral savings.

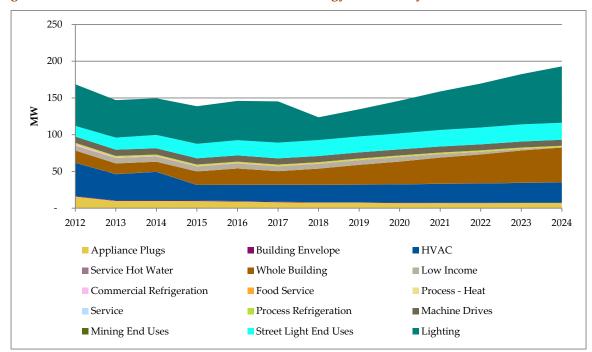


Figure L-4. SCE Total Gross Incremental Demand Energy Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

L.1.2 SCE Electric Comparative Metrics

This section provides comparative metrics for the electric savings in the SCE service territory. Figure L-5 shows SCE's technical potential by sector as a percent of CEC forecast sales. Figure L-6 provides SCE's cumulative market potential by sector (with the addition of C&S) as a percent of CEC forecast sales.

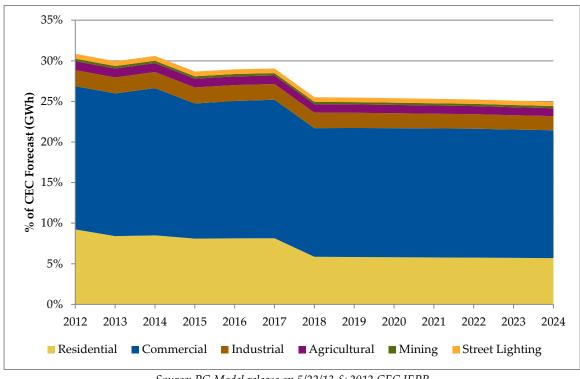


Figure L-5. SCE Technical Potential by Sector as a Percentage of CEC Forecast (GWh)

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

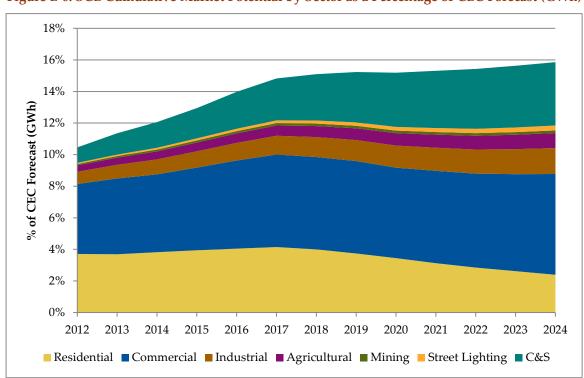


Figure L-6. SCE Cumulative Market Potential by Sector as a Percentage of CEC Forecast (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

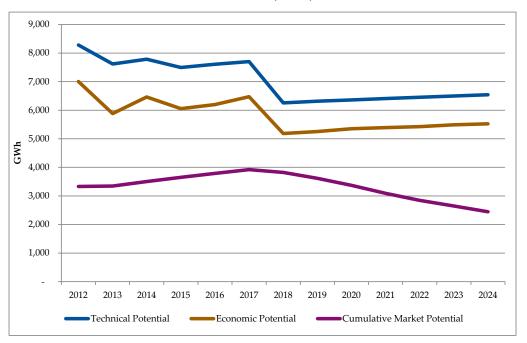
L.2 SCE Residential Sector Results

This section outlines results for the SCE residential sector. Residential trend lines, detailed analysis, and explanation of comparative metrics are discussed in the residential results section of the report.

L.2.1 SCE Residential Electric Energy and Demand Potential

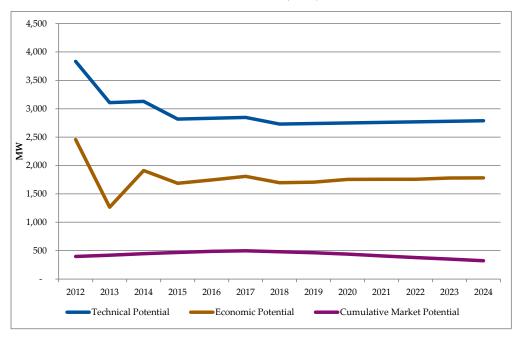
Residential technical, economic and cumulative market potential for energy and demand are shown in Figure L-7 and Figure L-8 respectively. Figure L-9 and Figure L-10 show the incremental market energy potential by end use.

Figure L-7. SCE Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



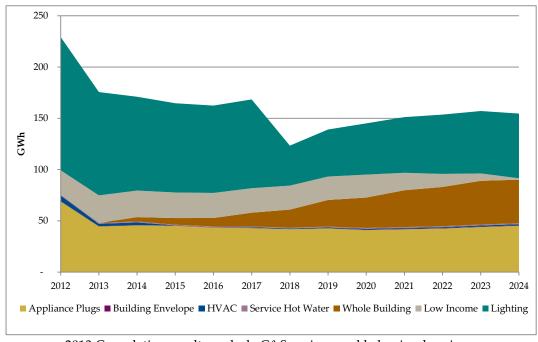
2013 Cumulative results exclude C&S savings and behavioral savings.

Figure L-8. SCE Residential Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure L-9. SCE Residential Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)

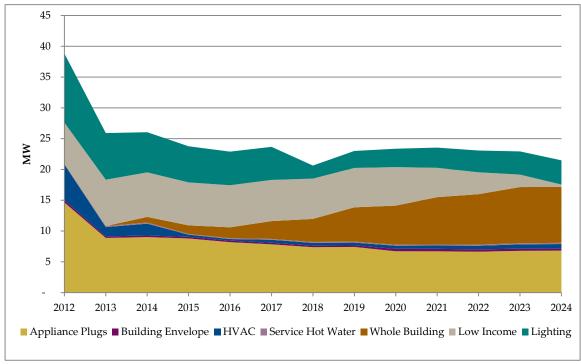


2013 Cumulative results exclude C&S savings and behavioral savings.



Source: PG Model release on 5/22/13

Figure L-10. SCE Residential Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

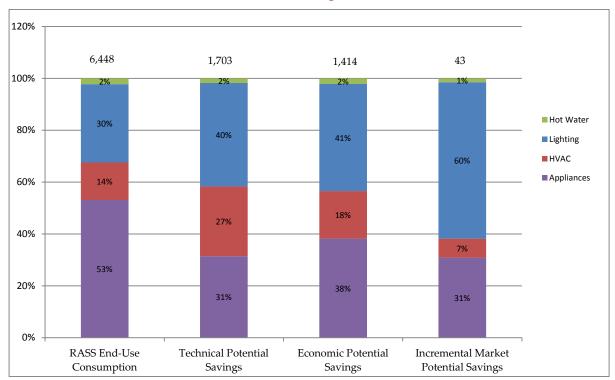
Source: PG Model release on 5/22/13

L.2.2 SCE Residential Electric Comparative Metrics

The SCE specific comparative metrics for the residential electric sector are shown below. Further details on these metrics are provided in the residential section of the report.

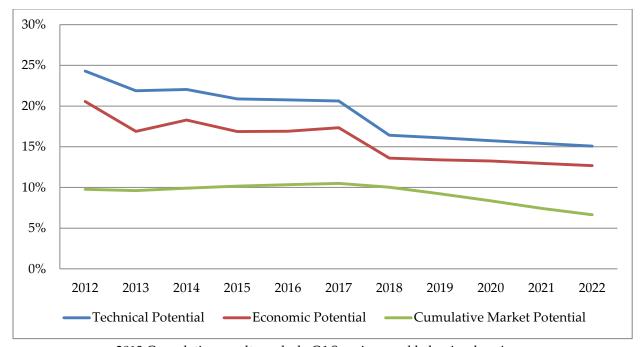


Figure L-11. SCE Breakdown of RASS Consumption and 2014 Savings Potential Embedded in End Use Consumption*



*Number at the top of each bar is the total consumption or savings potential in kWh/home Source: PG Model release on 5/22/13 & RASS 2009

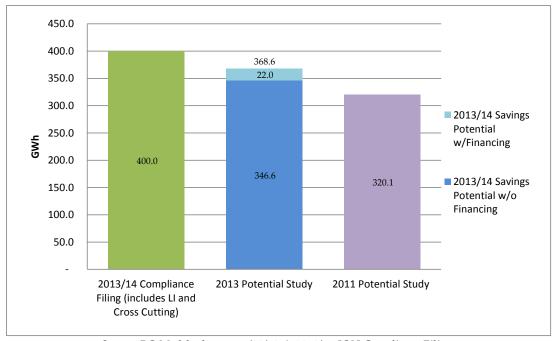
Figure L-12. SCE Residential Savings Potential as a Percent of CEC Residential Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure L-13. SCE Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



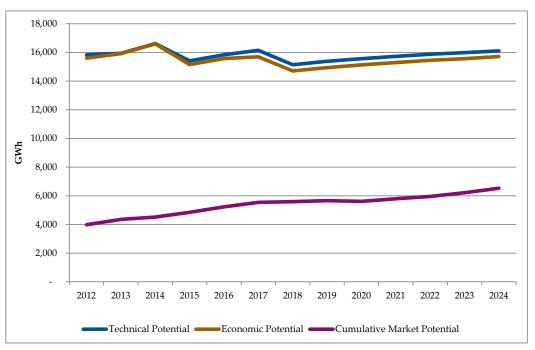
L.3 SCE Commercial Sector Results

This section outlines results for the SCE commercial sector. Commercial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the commercial results section of the report.

L.3.1 SCE Commercial Electric Energy Potential

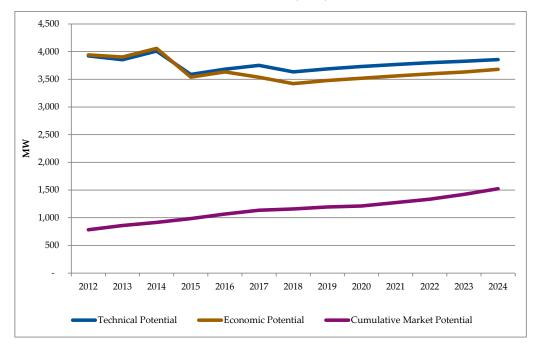
Commercial technical, economic and cumulative market potential for energy and demand are shown in Figure L-14 and Figure L-15 respectively. Figure L-16 and Figure L-17 show the incremental market energy potential by end use.

Figure L-14. SCE Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



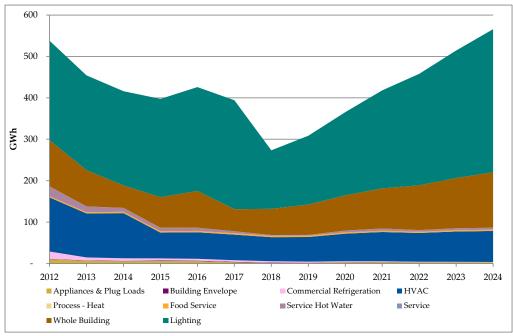
2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure L-15. SCE Commercial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. *Source: PG Model release on 5/22/13*

Figure L-16. SCE Commercial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



160 140 120 100 MW 80 60 40 20 2016 2019 2020 2021 2022 2023 2024 ■ Appliances & Plug Loads ■ Building Envelope ■ Commercial Refrigeration ■ HVAC Food Service ■ Service Hot Water ■ Process - Heat Service ■ Whole Building ■ Lighting

Figure L-17. SCE Commercial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

L.3.2 SCE Commercial Electric Comparative Metrics

The SCE specific comparative metrics for the commercial electric sector are shown below. Further details on these metrics are provided in the commercial section of the report.

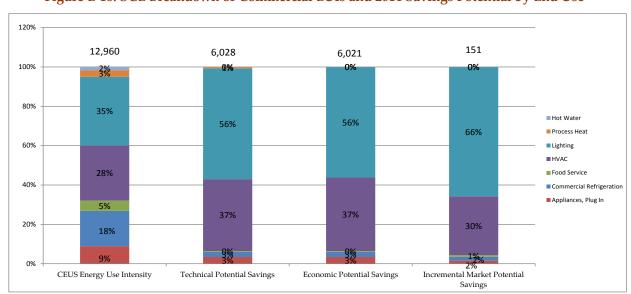
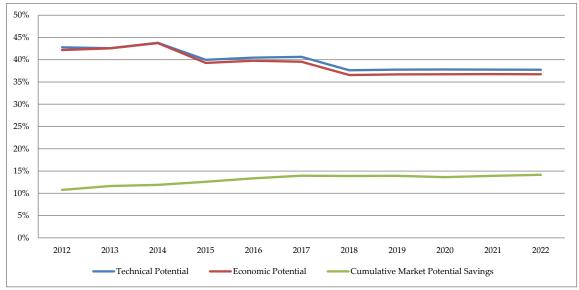


Figure L-18. SCE Breakdown of Commercial EUIs and 2014 Savings Potential by End Use*

*Number at the top of each bar is the EUI or savings potential per 1000 sq. ft. Source: PG Model release on 5/22/13 & CEUS 2006

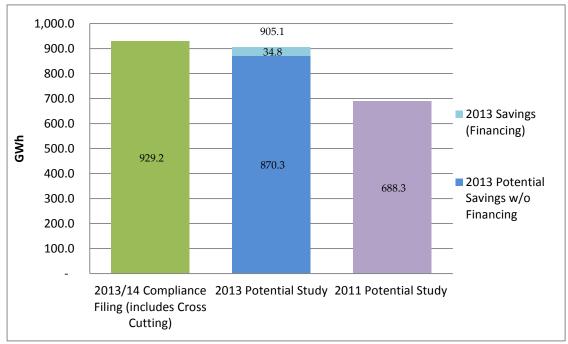
Figure L-19. SCE Commercial Savings Potential as a Percent of CEC Commercial Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure L-20. SCE Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



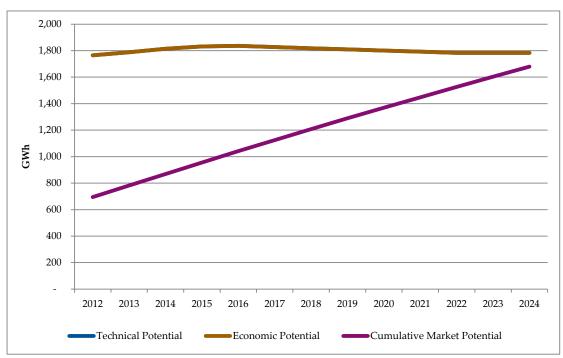
L.4 SCE Industrial Sector Results

This section outlines results for the SCE industrial sector. Industrial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the industrial results section of the report.

L.4.1 SCE Industrial Electric Energy Potential

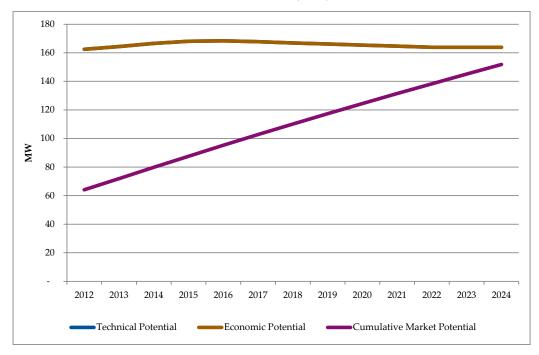
Industrial technical, economic and cumulative market potentials for energy and demand are shown in Figure L-21 and Figure L-22. Figure L-23 and Figure L-24 show the incremental market energy and demand potential by end use.

Figure L-21. SCE Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



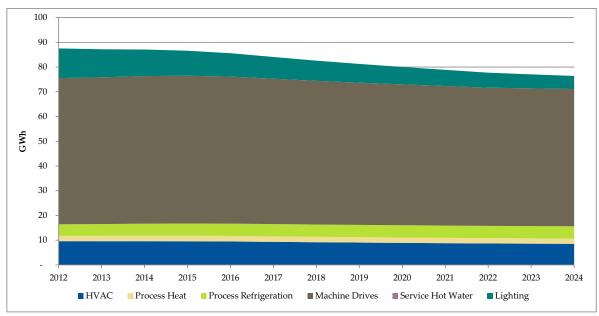
2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure L-22. SCE Industrial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

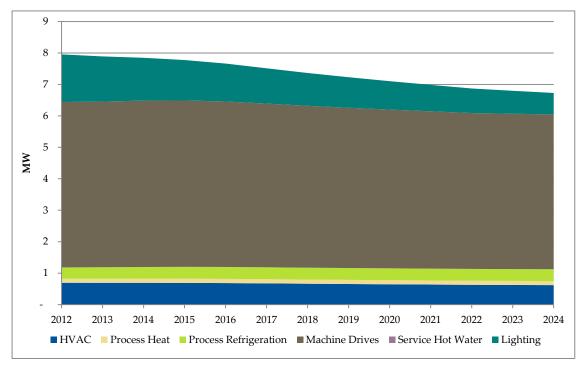
Figure L-23. SCE Industrial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure L-24. SCE Industrial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)



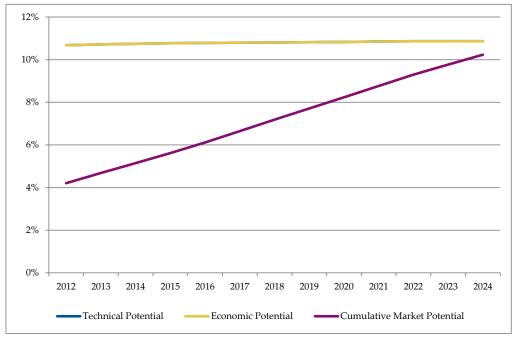
2013 Incremental results exclude C&S savings and behavioral savings.



L.4.2 SCE Industrial Electric Comparative Metrics

The SCE specific comparative metrics for the industrial electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure L-25. SCE Industrial Electric Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR



500 450 400 350 300 250 429 200 150 286 100 174 50 0 2013/2014 2013 Results 2011 Results **Compliance Filing**

Figure L-26. SCE Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

L.5 SCE Agriculture Sector Results

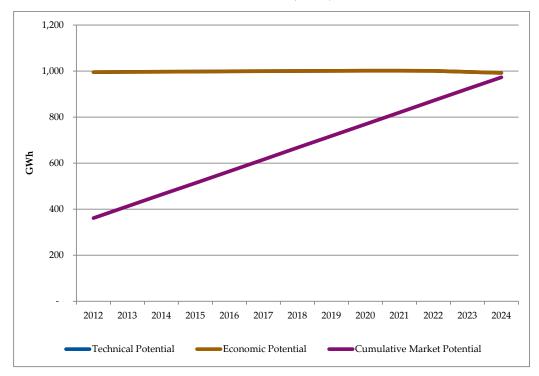
This section outlines results for the SCE agriculture sector. Agriculture trend lines, detailed analysis, and explanation of comparative metrics are discussed in the agriculture results section of the report.

L.5.1 SCE Agriculture Electric Energy Potential

Agriculture technical, economic and cumulative market potential trends for energy and demand are shown in Figure L-27 and Figure L-28 respectively. Figure L-29 and Figure L-30 show the incremental market energy and demand potential by end use.

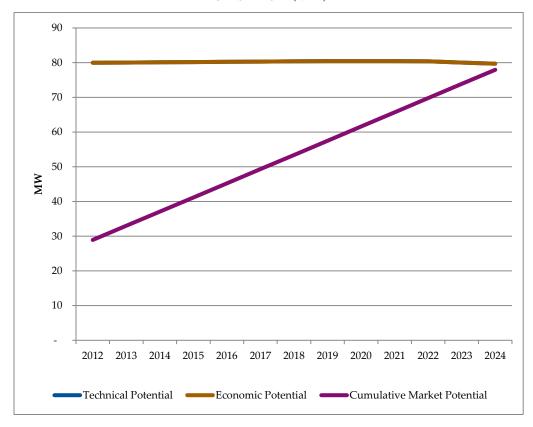


Figure L-27. SCE Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

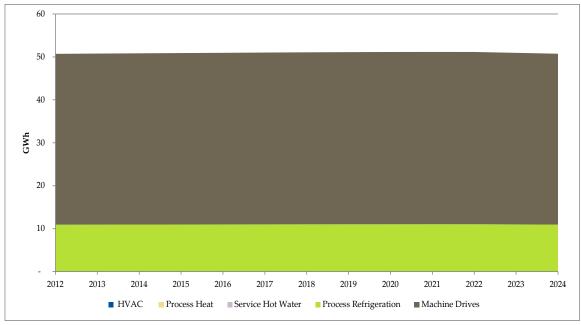
Figure L-28. SCE Agriculture Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.



Figure L-29. SCE Agriculture Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



4.5 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 HVAC Process Heat ■ Service Hot Water ■ Process Refrigeration ■ Machine Drives

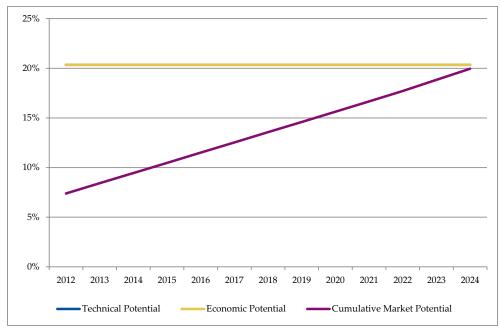
Figure L-30. SCE Agriculture Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

L.5.2 SCE Agriculture Electric Comparative Metrics

The SCE specific comparative metrics for the agriculture electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

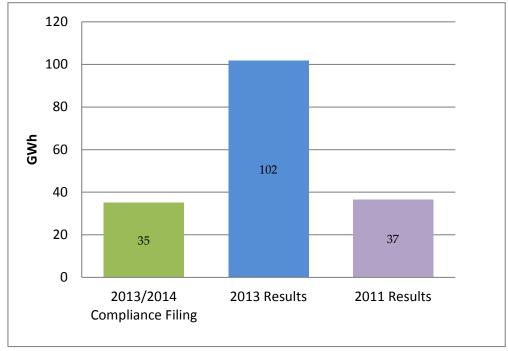
Figure L-31. SCE Agriculture Electric Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



 $2013\ Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure L-32. SCE Comparison of Agriculture Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



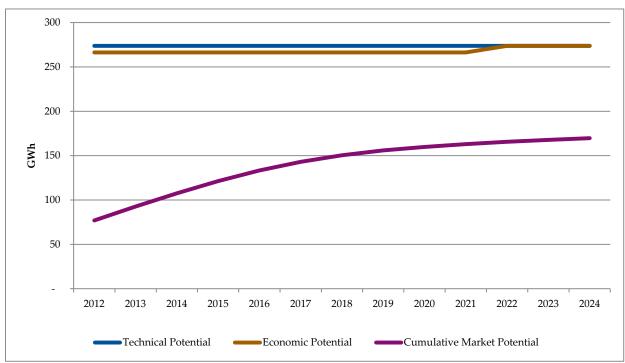
L.6 SCE Mining Sector Results

This section outlines results for the SCE mining sector. Mining trend lines, detailed analysis, and explanation of comparative metrics are discussed in the mining results section of the report.

L.6.1 SCE Mining Electric Energy Potential

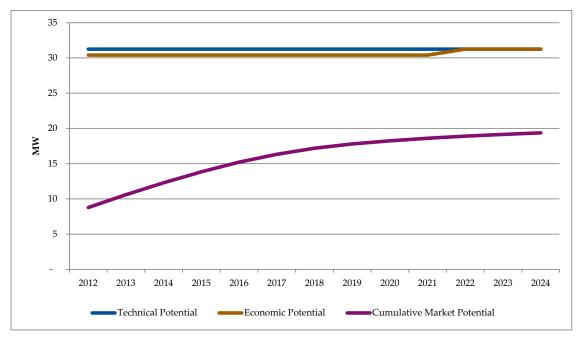
The technical, economic and cumulative market potential for energy and demand potential in the mining sector are shown in Figure L-33 and Figure L-34. Incremental market potential by end use for the mining sector is displayed in Figure L-35.

Figure L-33. SCE Mining Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



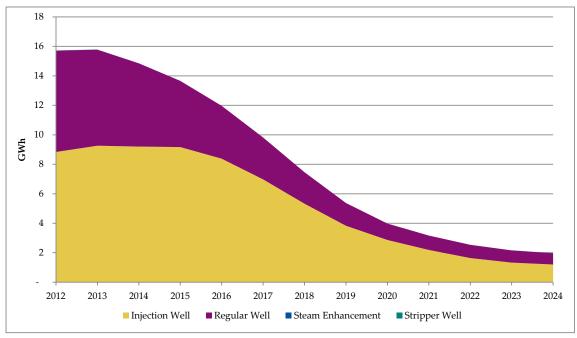
2013 Cumulative results exclude C&S savings and behavioral savings.

Figure L-34. SCE Mining Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. *Source: PG Model release on 5/22/13*

Figure L-35. SCE Mining Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



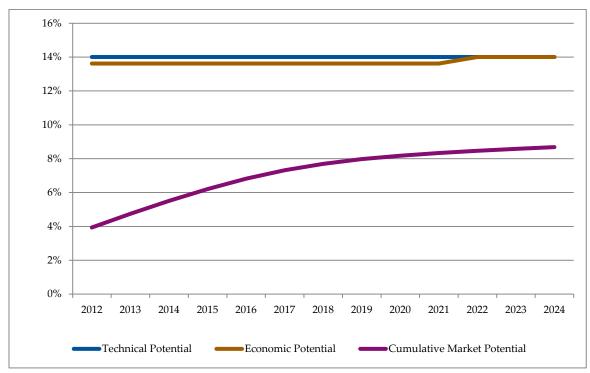
2013 Incremental results exclude C&S savings and behavioral savings.



L.6.2 SCE Mining Comparative Metrics

The SCE specific comparative metrics for the mining electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure L-36. SCE Mining Electric Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & ECDMS 2006

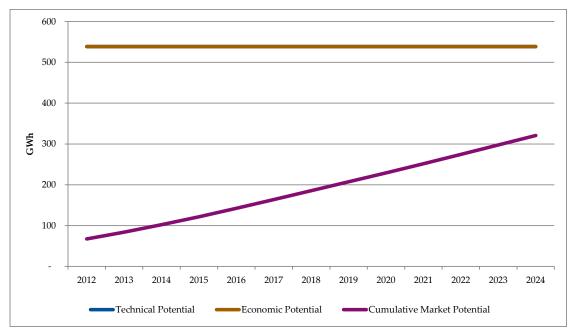
L.7 SCE Street Lights Sector Results

This section outlines results for the SCE street lights sector. Street lighting trend lines, detailed analysis, and explanation of comparative metrics are discussed in the street lighting results section of the report.

L.7.1 SCE Street Lights Electric Energy Potential

The technical, economic and cumulative market potentials for the street lighting sector are shown in Figure L-37 for energy. There is no gas or demand savings associated with the street lighting sector, as these operate at non-peak hours. Figure L-38 shows the incremental market energy potential by end use.

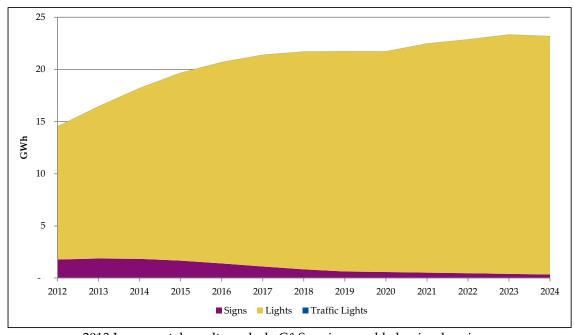
Figure L-37. SCE Street Lights Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure L-38. SCE Street Lights Gross Incremental Market Potential by End Use for 2012-2024 (GWh)



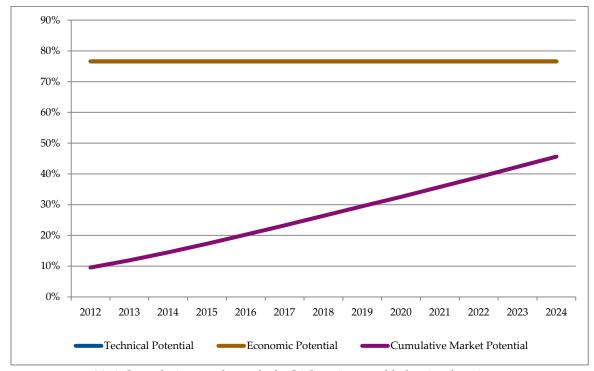
2013 Incremental results exclude C&S savings and behavioral savings.



L.7.2 SCE Street Lights Comparative Metrics

The SCE specific comparative metrics for the street lights sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure L-39. SCE Street Lights Electric Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & ECDMS 2006



Appendix M. Energy Efficiency Potential in the SCG Service Territory

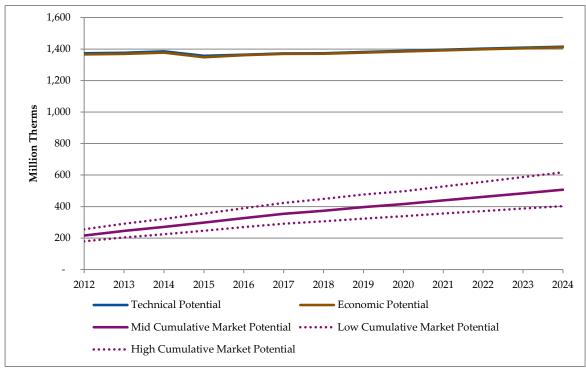
This section provides the estimates of potential energy savings for the SCG service territory for gas measures. Results are provided at the aggregate view of all SCG sectors as well as results for the residential, commercial, industrial, mining, and agricultural sectors individually. Sector-specific trends at the statewide level are discussed in detail in sections 5 - 8 of the main report and the therefore discussions of utility specific sector results is limited. Comparative metrics at the SCG level are also provided, and additional explanation to interpret graphics is available in sections 5-8.

M.1 SCG Territory Summary of Results

M.1.1 SCG Natural Gas Potential

Technical, economic and cumulative gas market potential for the SCG service territory is shown in Figure M-1, which also displays the cumulative market for the high and low scenarios. These runs are 22% higher and 20% lower, respectively as compared to the mid scenario.

Figure M-1. SCG Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure M-2 presents the incremental market gas potential for SCG (in million therms) for 2012 to 2024. Lighting measures account for negative savings through interactive effects though positive savings from other end uses result in a net positive gas savings.

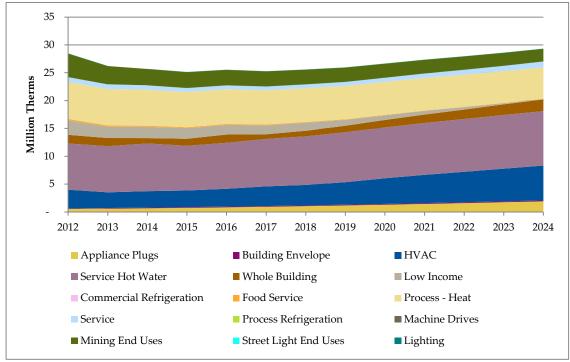


Figure M-2. SCG Total Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

M.1.2 SCG Gas Comparative Metrics

This section provides comparative metrics for the gas savings in SCG service territory. Figure M-3 shows SCG's technical potential by end use as a percent of CEC forecast sales. Figure M-4 provides SCG's cumulative market potential by end use as a percent of CEC forecast sales.

20% 18% 16% % of CEC Forecast (MTh) 14% 12% 10% 8% 6% 4% 2% 0% 2012 2014 2021 2013 2015 2016 2017 2018 2019 2020 2022 2023 ■ Residential ■ Commercial ■ Industrial ■ Street Lighting ■ Agricultural ■ Mining

Figure M-3. SCG Technical Potential by Sector as a Percentage of CEC Forecast (Mth)

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

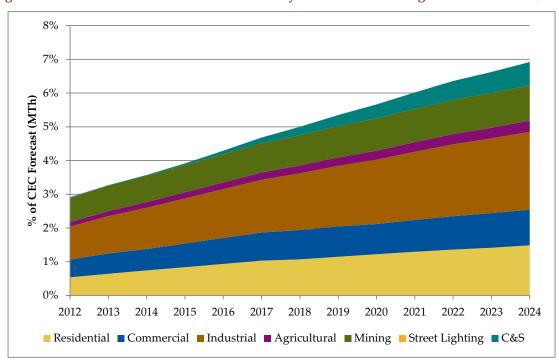


Figure M-4. SCG Cumulative Market Potential by Sector as a Percentage of CEC Forecast (Mth)

2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR



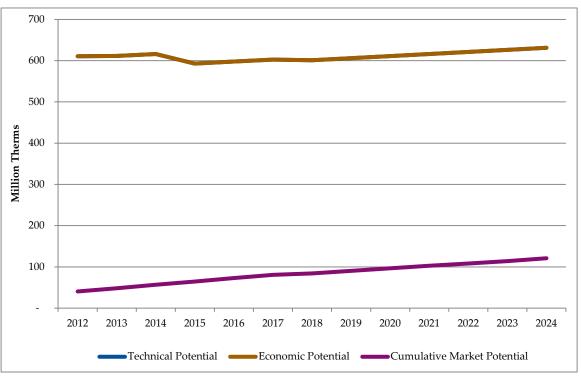
M.2 SCG Residential Sector Results

This section outlines results for the SCG residential sector. Residential trend lines, detailed analysis, and explanation of comparative metrics are discussed in the residential results section of the report.

M.2.1 SCG Residential Gas Energy Potential

Figure M-5 displays the technical, economic and cumulative gas market potential for the residential sector. Interactive effects between gas and electric measures explain the negative savings in the beginning. Figure M-6 shows the incremental market gas potential by end use.

Figure M-5. SCG Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Million Therms ■ Lighting ■ Appliance Plugs ■ Building Envelope ■ HVAC ■ Service Hot Water ■ Whole Building ■ Low Income

Figure M-6. SCG Residential Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

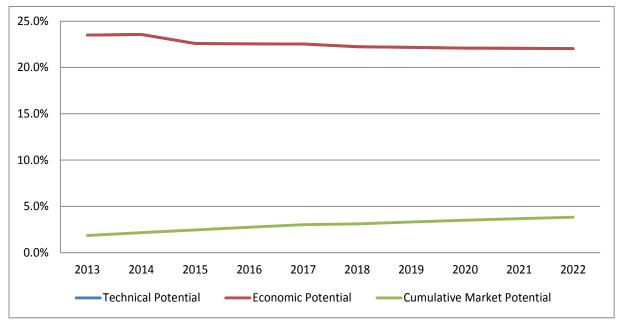
Source: PG Model release on 5/22/13

M.2.2 SCG Residential Gas Comparative Metrics

The SCG specific comparative metrics for the residential gas sector are shown below. Further details on these metrics are provided in the residential section of the report.



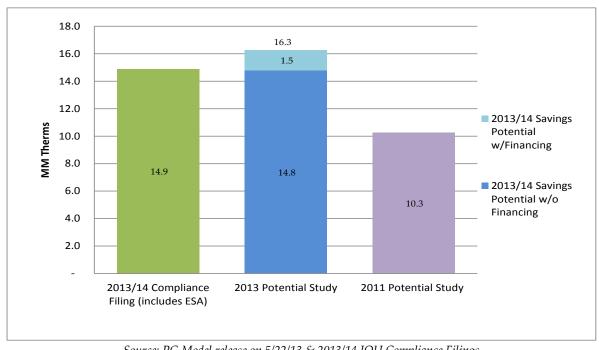
Figure M-7. SCG Residential Gas Savings Potential as a Percent of CEC Residential Gas Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure M-8. SCG Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



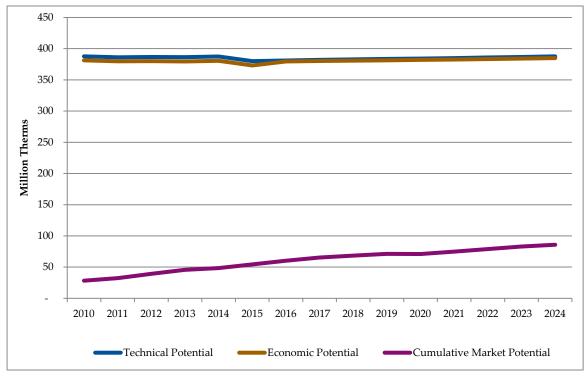
M.3 SCG Commercial Sector Results

This section outlines results for the SCG commercial sector. Commercial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the commercial results section of the report.

M.3.1 SCG Commercial Gas Energy Potential

Figure M-9 displays the technical, economic and cumulative gas market potential for the commercial sector. Figure M-10 shows the incremental market gas potential by end use.

Figure M-9. SCG Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

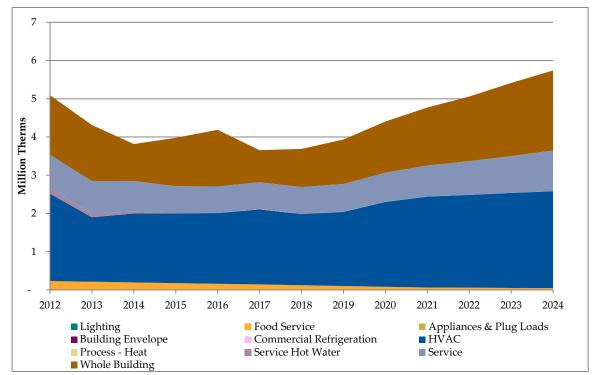


Figure M-10. SCG Commercial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

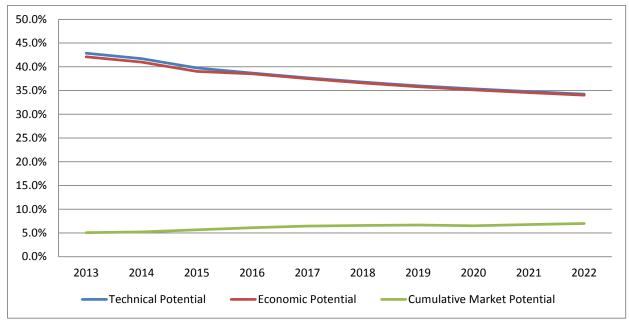
2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

M.3.2 SCG Commercial Gas Comparative Metrics

The SCG specific comparative metrics for the commercial gas sector are shown below. Further details on these metrics are provided in the commercial section of the report.

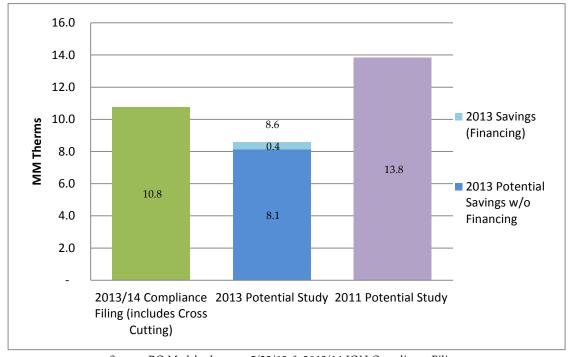
Figure M-11. SCG Commercial Gas Savings Potential as a Percent of CEC Commercial Gas Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure M-12. SCG Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



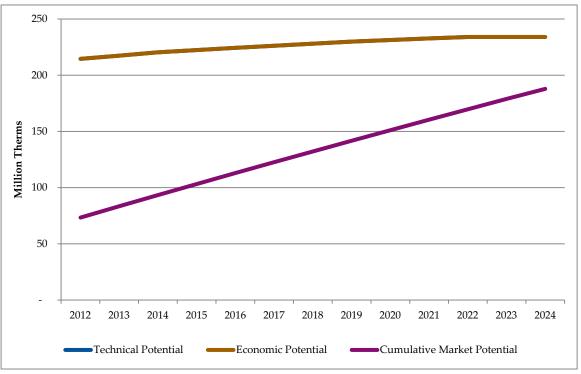
M.4 SCG Industrial Sector Results

This section outlines results for the SCG industrial sector. Industrial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the industrial results section of the report.

M.4.1 SCG Industrial Gas Energy Potential

Figure M-13 displays the technical, economic and cumulative gas market potential for the Industrial sector. Figure M-14 shows the incremental market gas potential by end use.

Figure M-13. SCG Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

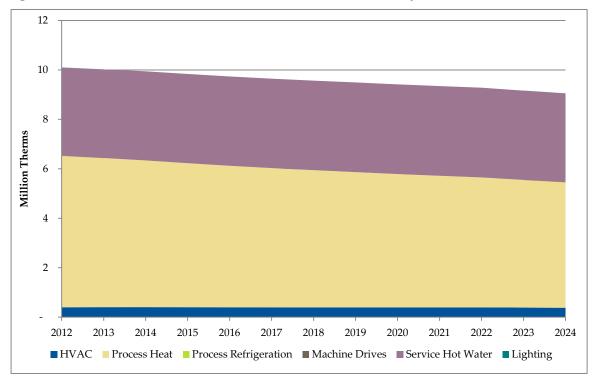


Figure M-14 SCG Industrial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

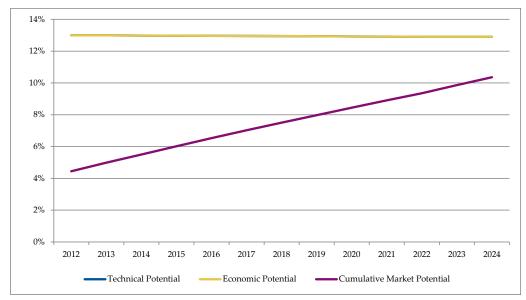
Source: PG Model release on 5/22/13

M.4.2 SCG Industrial Gas Comparative Metrics

The SCG specific comparative metrics for the industrial gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.



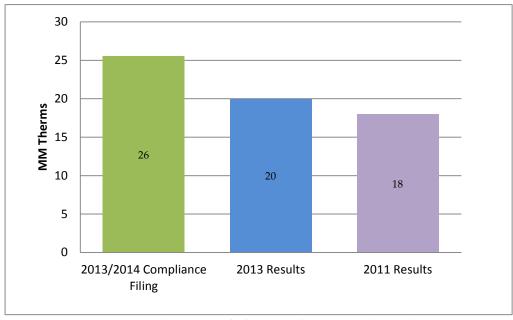
Figure M-15. SCG Industrial Gas Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure M-16. SCG Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

M.5 SCG Agriculture Sector Results

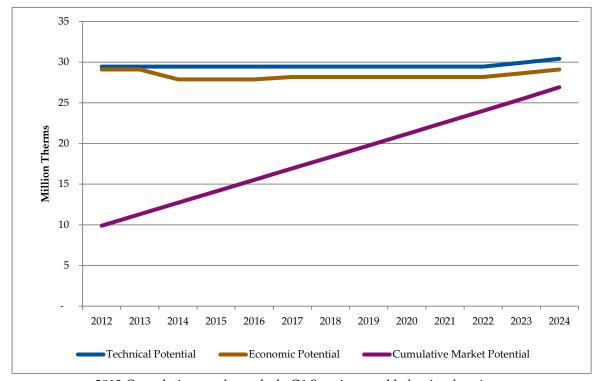
This section outlines results for the SCG agriculture sector. Agriculture trend lines, detailed analysis, and explanation of comparative metrics are discussed in the agriculture results section of the report.



M.5.1 SCG Agriculture Gas Energy Potential

Figure M-17 displays the technical, economic and cumulative gas market potential in the Agriculture sector. The incremental gas potential for the SCG Agriculture sector is displayed in Figure M-18.

Figure M-17. SCG Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

1.6 1.4 1.2 1.0 Million Therms 0.8 0.6 0.40.2 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■HVAC ■ Process Heat ■ Service Hot Water ■ Process Refrigeration ■ Machine Drives

Figure M-18. SCG Agriculture Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

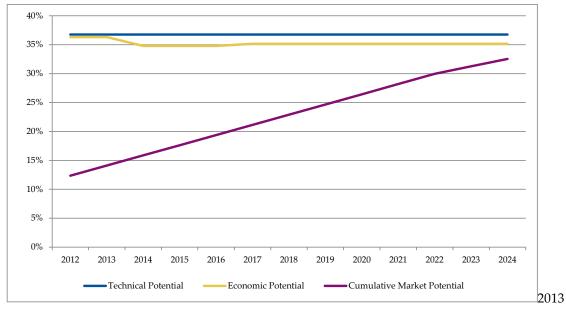
Source: PG Model release on 5/22/13

M.5.2 SCG Agriculture Gas Comparative Metrics

The SCG specific comparative metrics for the agriculture gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.



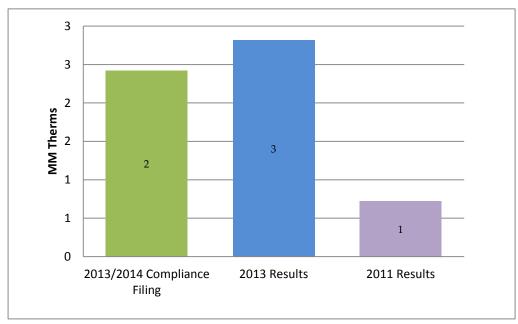
Figure M-19. SCG Agriculture Gas Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



 $Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure M-20. SCG Comparison of Agriculture Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13~&~2013/14~IOU~Compliance~Filings



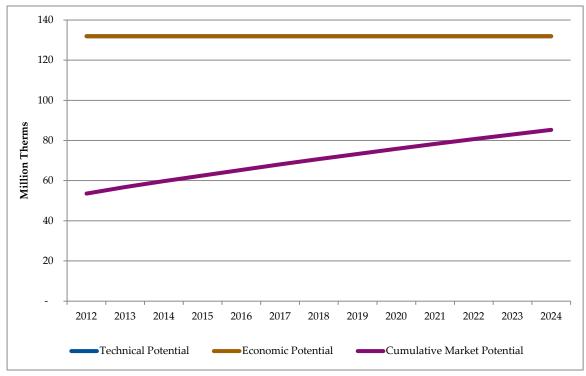
M.6 SCG Mining Sector Results

This section outlines results for the SCG mining sector. Mining trend lines, detailed analysis, and explanation of comparative metrics are discussed in the mining results section of the report.

M.6.1 SCG Mining Gas Energy Potential

Figure M-21 displays the technical, economic and cumulative gas market potential for the Mining sector. The incremental market potential trend line is displayed in Figure M-22.

Figure M-21. SCG Mining Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

4.5 4.0 3.5 3.0 Million Therms 2.5 2.0 1.5 1.0 0.5 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ Injection Well ■ Regular Well ■ Steam Enhancement ■ Stripper Well

Figure M-22. SCG Mining Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

M.6.2 SCG Mining Comparative Metrics

The SCG specific comparative metrics for the agriculture gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

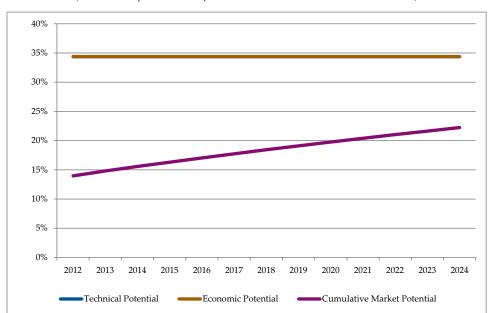


Figure M-23. SCG Mining Gas Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)

2013 Cumulative results exclude C&S savings and behavioral savings.



Appendix N. Energy Efficiency Potential in the SDG&E Service Territory

This section provides the estimates of potential energy savings for the SDG&E service territory for both gas and electric measures. Results are provided at the aggregate view of all SDG&E sectors as well as results for the residential, commercial, industrial, street lighting, and agricultural sectors individually. Sector-specific trends at the statewide level are discussed in detail in sections 5 - 8 of the main report and therefore discussions of utility specific sector results are limited. Comparative metrics at the SDG&E level are also provided, and additional explanation to interpret graphics is available in sections 5-8.

N.1 SDG&E Territory Summary of Results

N.1.1 SDG&E Total Electric Energy Potential

Figure N-1 presents the technical, economic, and cumulative market electric energy savings potential in SDG&E's territory from 2012 through 2024. Figure N-1 also provides a graphical view of the high and low scenarios for cumulative market potential. The high cumulative market potential is an average of about 27% higher than the mid case scenario and the low scenario is an average of about 22% lower.

7,000 6,000 5,000 4,000 GWh 3,000 2,000 1,000 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Technical Potential Economic Potential Mid Cumulative Market Potential · · · · · Low Cumulative Market Potential · · · · · · High Cumulative Market Potential

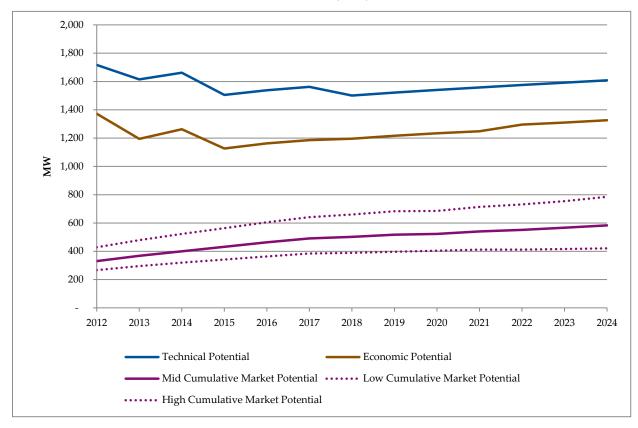
Figure N-1. SDG&E Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (GWh)

2013 Cumulative results exclude C&S savings and behavioral savings.



Figure N-2 presents the technical, economic, and cumulative market electric demand savings potential for the SDG&E territory over the years 2012 to 2024. The high scenario for cumulative market potential runs about 31% higher than the mid cumulative market potential while the low scenario is about 23% lower.

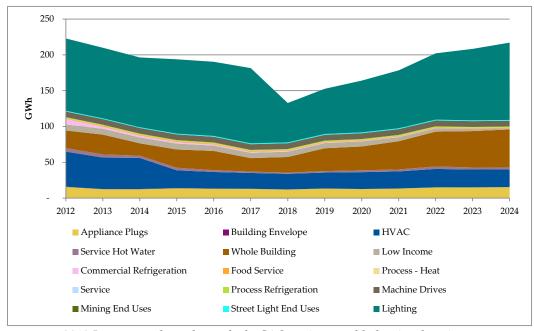
Figure N-2. SDG&E Total Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

Figure N-3 and Figure N-4 present the incremental market potential for SDG&E (in GWh) for 2012 to 2024 by end use category.

Figure N-3. SDG&E Total Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.

45 40 35 30 25 MW 20 15 10 5 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ HVAC Appliance Plugs ■ Building Envelope ■ Service Hot Water ■ Whole Building ■ Low Income Process - Heat Commercial Refrigeration Food Service Service ■ Process Refrigeration ■ Machine Drives ■ Mining End Uses Street Light End Uses ■ Lighting

Figure N-4. SDG&E Total Gross Incremental Demand Energy Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

N.1.2 SDG&E Electric Comparative Metrics

This section provides comparative metrics for the electric savings in the SDG&E service territory. Figure N-5 shows SDG&E's technical potential by sector as a percent of CEC forecast sales. Figure N-6 provides SDG&E's cumulative market potential by sector (with the addition of C&S) as a percent of CEC forecast sales.

40% 35% 30% % of CEC Forecast (GWh) 25% 20% 15% 10% 5% 0% 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 ■ Residential ■ Commercial ■ Industrial ■ Agricultural ■ Mining ■ Street Lighting

Figure N-5. SDG&E Technical Potential by Sector as a Percentage of CEC Forecast (GWh)

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

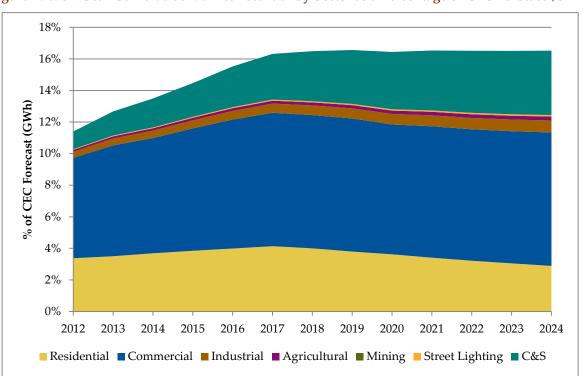


Figure N-6. SDG&E Cumulative Market Potential by Sector as a Percentage of CEC Forecast (GWh)



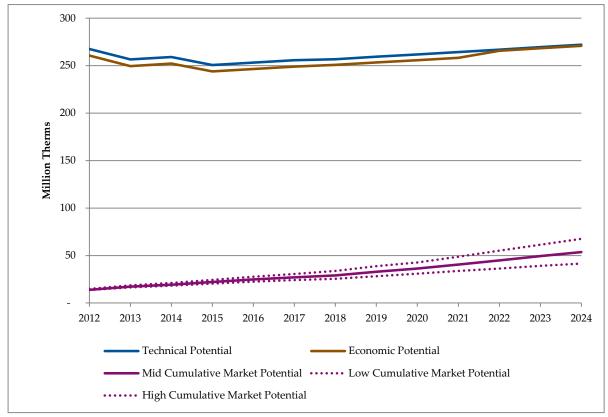
2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

N.1.3 SDG&E Natural Gas Potential

Technical, economic and cumulative gas market potential for the SDG&E service territory is shown in Figure N-7, which also displays the cumulative market for the high and low scenarios. These runs are 22% higher and 20% lower, respectively as compared to the mid scenario.

Figure N-7. SDG&E Total Gross Technical, Economic, and Cumulative Market Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure N-8 presents the incremental market gas potential for SDG&E (in million therms) for 2012 to 2024. Lighting measures account for negative savings through interactive effects though positive savings from other end uses result in a net positive gas savings.

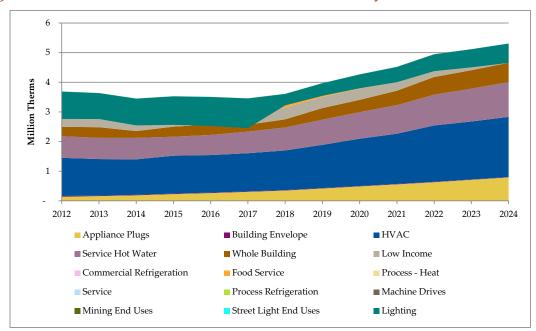


Figure N-8. SDG&E Total Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

N.1.4 SDG&E Gas Comparative Metrics

This section provides comparative metrics for the gas savings in SDG&E service territory. Figure N-9 shows SDG&E's technical potential by end use as a percent of CEC forecast sales. Figure N-10 provides SDG&E's cumulative market potential by end use as a percent of CEC forecast sales.

60% 50% % of CEC Forecast (MTh) 40% 30% 20% 10% 0% 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Residential Commercial ■ Industrial ■ Agricultural ■ Mining ■ Street Lighting

Figure N-9. SDG&E Technical Potential by Sector as a Percentage of CEC Forecast (Mth)

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

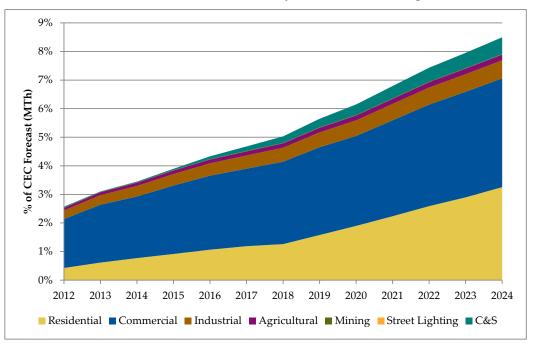


Figure N-10. SDG&E Cumulative Market Potential by Sector as a Percentage of CEC Forecast (Mth)

2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR



N.2 SDG&E Residential Sector Results

This section outlines results for the SDG&E residential sector. Residential trend lines, detailed analysis, and explanation of comparative metrics are discussed in the residential results section of the report.

N.2.1 SDG&E Residential Electric Energy and Demand Potential

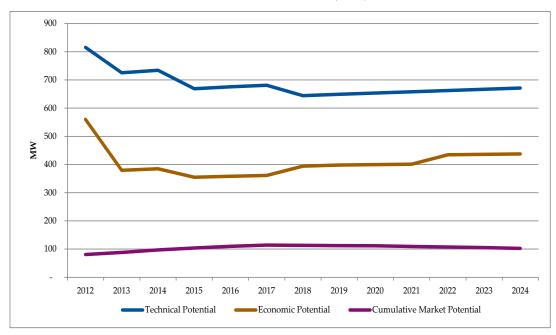
Residential technical, economic and cumulative market potential for energy and demand are shown in Figure N-11 and Figure N-12 respectively. Figure N-13 and Figure N-14 shows the incremental market energy potential by end use.

2,500 2,000 1,500 GWh 1,000 500 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Technical Potential Economic Potential Cumulative Market Potential

Figure N-11. SDG&E Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)

2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

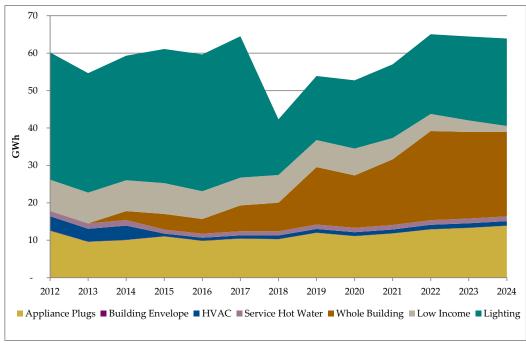
Figure N-12. SDG&E Residential Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



 $2013\ Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13

Figure N-13. SDG&E Residential Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.

MW ■ Appliance Plugs ■ Building Envelope ■ HVAC ■ Service Hot Water ■ Whole Building ■ Low Income ■ Lighting

Figure N-14. SDG&E Residential Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

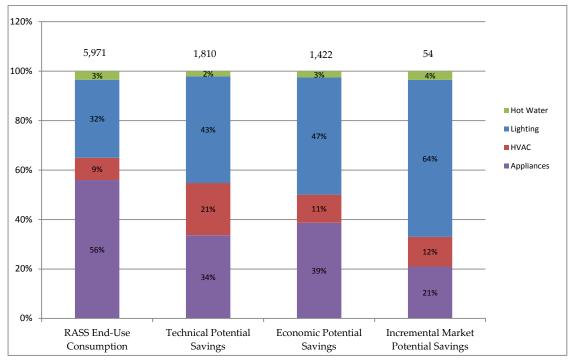
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

N.2.2 SDG&E Residential Electric Comparative Metrics

The SDG&E specific comparative metrics for the residential electric sector are shown below. Further details on these metrics are provided in the residential section of the report.

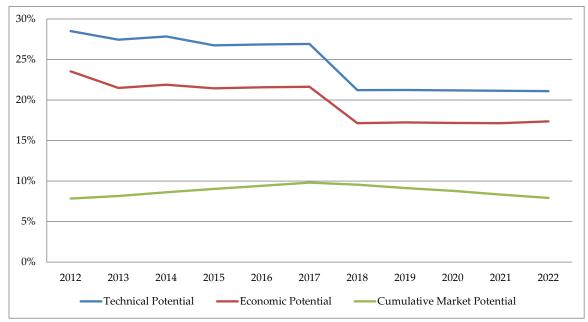


Figure N-15. SDG&E Breakdown of RASS Consumption and 2014 Savings Potential Embedded in End Use Consumption*



^{*}Number at the top of each bar is the total consumption or savings potential in kWh/home Source: PG Model release on 5/22/13 & RASS 2009

Figure N-16. SDG&E Residential Savings Potential as a Percent of CEC Residential Forecast (Technical, Economic, and Cumulative Market Potential)



Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR



140.0 131.0 17.1 120.0 100.0 **2013/14** Savings 80.0 Potential w/Financing 126.2 60.0 114.0 **2013/14** Savings 92.9 40.0 Potential w/o Financing 20.0 2013/14 Compliance 2013 Potential Study 2011 Potential Study Filing (includes ESA)

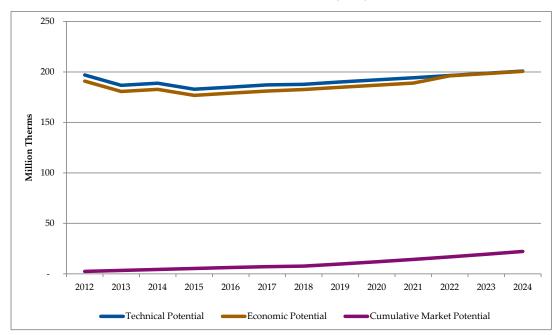
Figure N-17. SDG&E Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

N.2.3 SDG&E Residential Gas Energy Potential

Figure N-18 displays the technical, economic and cumulative gas market potential for the residential sector. Interactive effects between gas and electric measures explain the negative savings in the beginning. Figure N-19 shows the incremental market gas potential by end use.

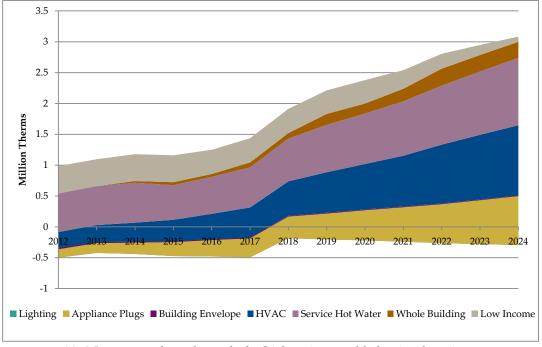
Figure N-18. SDG&E Residential Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



 $2013\ Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13

Figure N-19. SDG&E Residential Gross Incremental Market Potential by End Use for 2012-2024 (Mth)



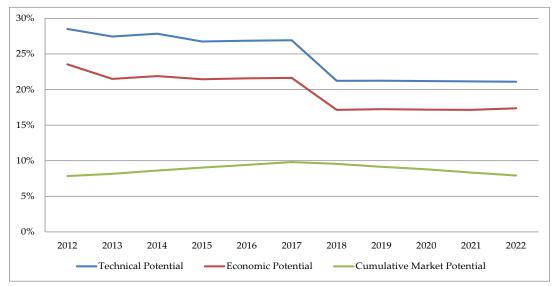
2013 Incremental results exclude C&S savings and behavioral savings.



N.2.4 SDG&E Residential Gas Comparative Metrics

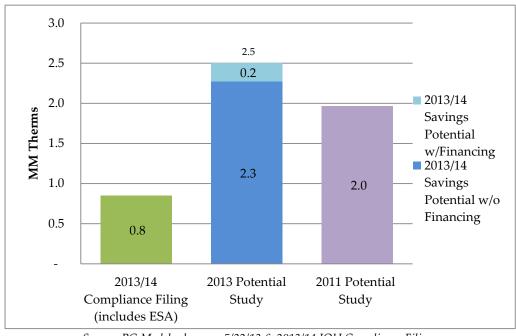
The SDG&E specific comparative metrics for the residential gas sector are shown below. Further details on these metrics are provided in the residential section of the report.

Figure N-20. SDG&E Residential Gas Savings Potential as a Percent of CEC Residential Gas Forecast (Technical, Economic, and Cumulative Market Potential)



Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure N-21. SDG&E Comparison of Residential Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



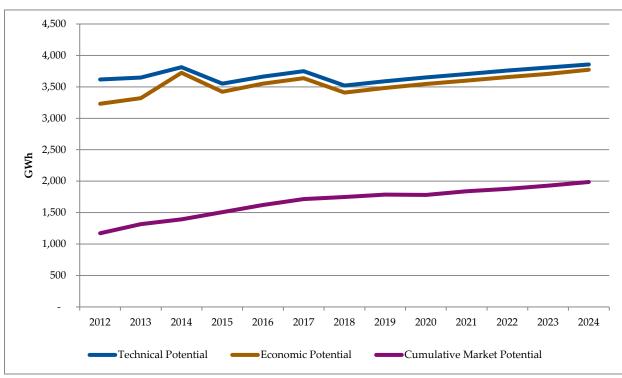
N.3 SDG&E Commercial Sector Results

This section outlines results for the SDG&E commercial sector. Commercial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the commercial results section of the report.

N.3.1 SDG&E Commercial Electric Energy Potential

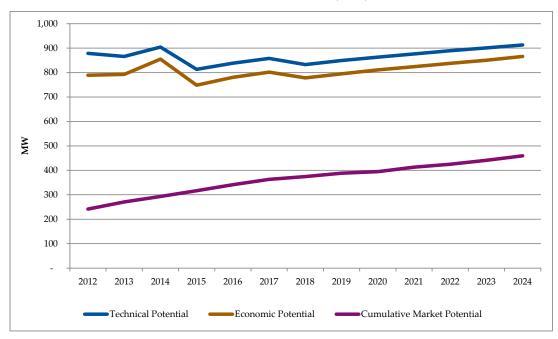
Commercial technical, economic and cumulative market potential for energy and demand are shown in Figure N-22 and Figure N-23 respectively. Figure N-24 and Figure N-25 show the incremental market energy potential by end use.

Figure N-22. SDG&E Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings.

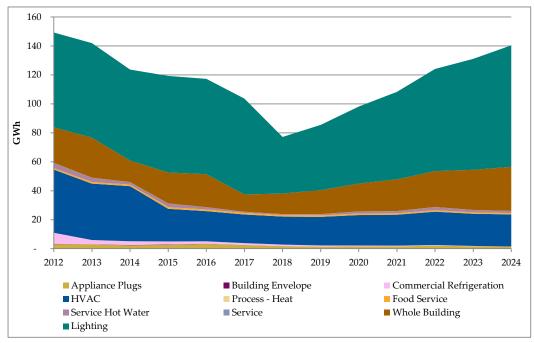
Figure N-23. SDG&E Commercial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure N-24. SDG&E Commercial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



40 35 30 25 **≥** 20 15 10 5 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ Appliances & Plug Loads ■ Building Envelope ■ Commercial Refrigeration ■ HVAC Process - Heat Food Service ■ Service Hot Water ■ Service ■ Whole Building ■ Lighting

Figure N-25. SDG&E Commercial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

N.3.2 SDG&E Commercial Electric Comparative Metrics

The SDG&E specific comparative metrics for the commercial electric sector are shown below. Further details on these metrics are provided in the commercial section of the report.

120% 12,960 194 5,972 5,833 100% 80% 35% ■ Hot Water 58% 59% 59% 60% Lighting 40% Commercial Refrigeration Appliances, Plug In 5% 36% 35% 36% 20% 18% 0% 2% Incremental Market Potential CEUS Energy Use Intensity Technical Potential Savings Economic Potential Savings

Figure N-26. SDG&E Breakdown of Commercial EUIs and 2014 Savings Potential by End Use*

*Number at the top of each bar is the EUI or savings potential per 1000 sq. ft. Source: PG Model release on 5/22/13 & CEUS 2006

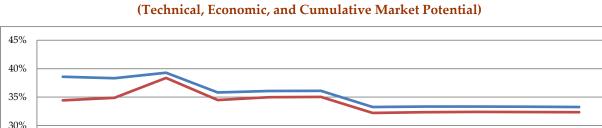
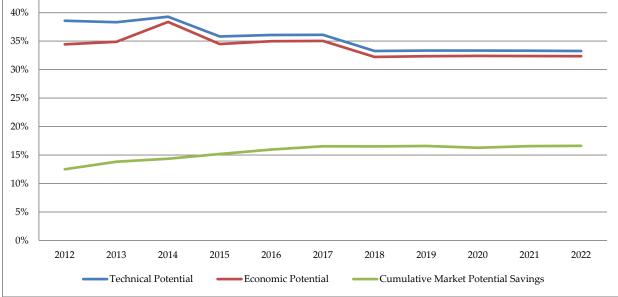


Figure N-27. SDG&E Commercial Savings Potential as a Percent of CEC Commercial Forecast



Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR



350.0 270.9 300.0 250.0 ■ 2013 Savings 200.0 (Financing) 313.7 150.0 265.6 ■ 2013 Potential Savings w/o 100.0 176.0 Financing 50.0 2013/14 Compliance 2013 Potential Study 2011 Potential Study Filing (includes Cross Cutting)

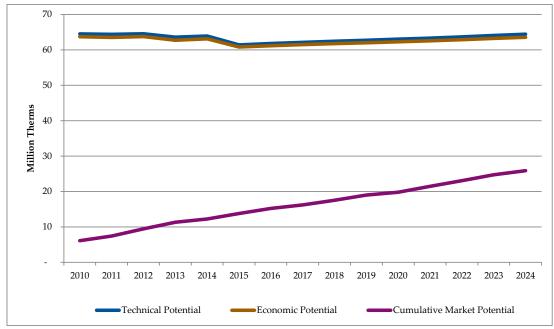
Figure N-28. SDG&E Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

N.3.3 SDG&E Commercial Gas Energy Potential

Figure N-29 displays the technical, economic and cumulative gas market potential for the commercial sector. Figure N-30 shows the incremental market gas potential by end use.

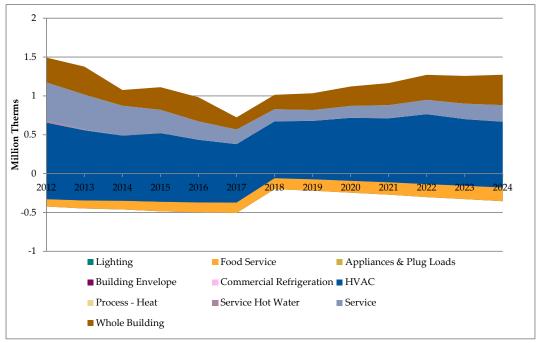
Figure N-29. SDG&E Commercial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure N-30. SDG&E Commercial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)



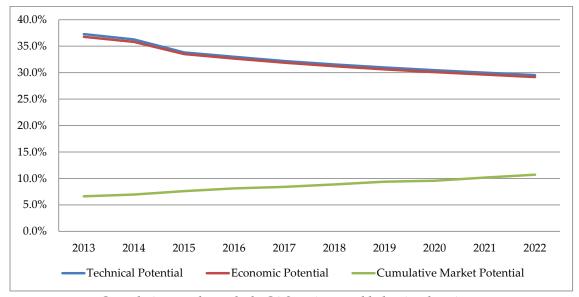
2013 Incremental results exclude C&S savings and behavioral savings.



N.3.4 SDG&E Commercial Gas Comparative Metrics

The SDG&E specific comparative metrics for the commercial gas sector are shown below. Further details on these metrics are provided in the commercial section of the report.

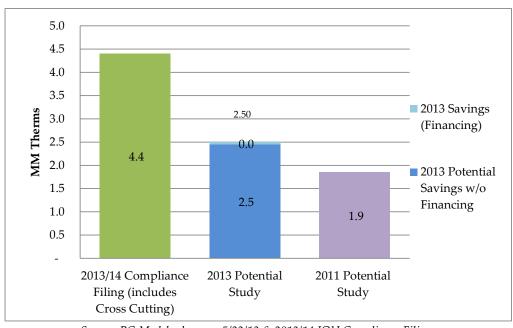
Figure N-31. SDG&E Commercial Gas Savings Potential as a Percent of CEC Commercial Gas Forecast (Technical, Economic, and Cumulative Market Potential)



Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure N-32. SDG&E Comparison of Commercial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



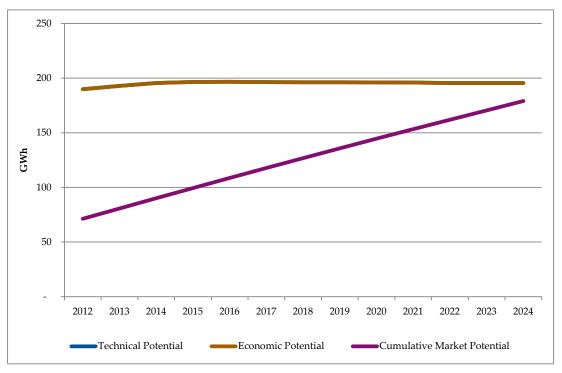
N.4 SDG&E Industrial Sector Results

This section outlines results for the SDG&E industrial sector. Industrial trend lines, detailed analysis, and explanation of comparative metrics are discussed in the industrial results section of the report.

N.4.1 SDG&E Industrial Electric Energy Potential

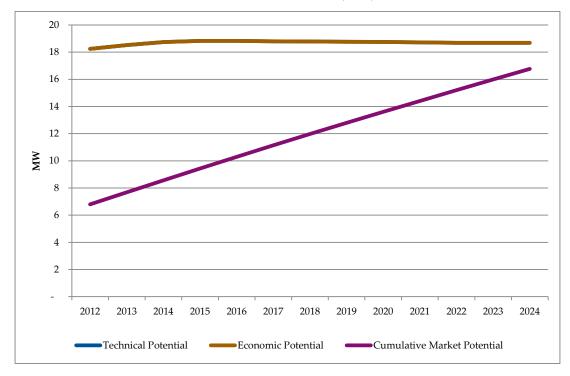
Industrial technical, economic and cumulative market potentials for energy and demand are shown in Figure N-33 and Figure N-34. Figure N-35 and Figure N-36 show the incremental market energy and demand potential by end use.

Figure N-33. SDG&E Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



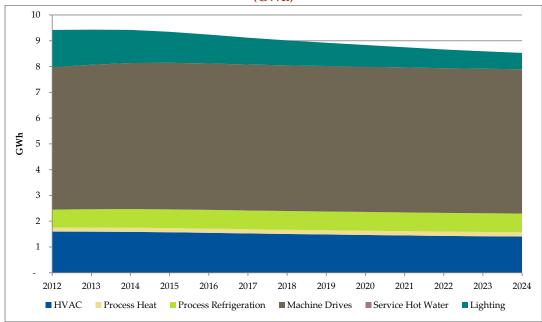
2013 Cumulative results exclude C&S savings and behavioral savings.

Figure N-34. SDG&E Industrial Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

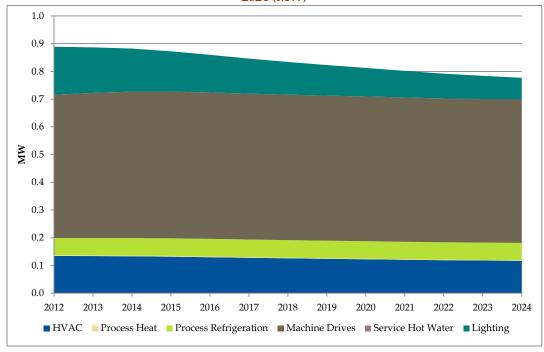
Figure N-35. SDG&E Industrial Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

Figure N-36. SDG&E Industrial Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)



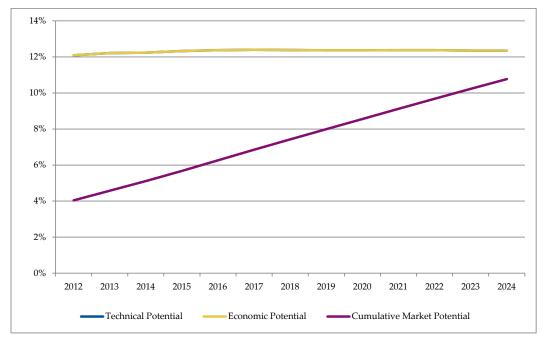
2013 Incremental results exclude C&S savings and behavioral savings.



N.4.2 SDG&E Industrial Electric Comparative Metrics

The SDG&E specific comparative metrics for the industrial electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

Figure N-37. SDG&E Industrial Electric Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



 $\label{lem:cumulative} Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & 2012 CEC IEPR



30 25 20 15 10 17 5 0 2013/2014 2013 Results 2011 Results Compliance Filing

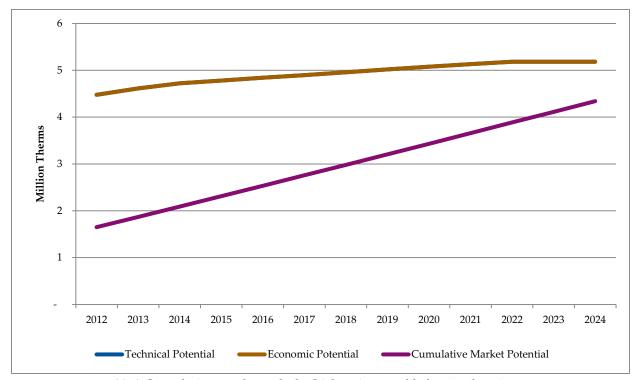
Figure N-38. SDG&E Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)

Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings

N.4.3 SDG&E Industrial Gas Energy Potential

Figure N-39 displays the technical, economic and cumulative gas market potential for the Industrial sector. Figure N-40 shows the incremental market gas potential by end use.

Figure N-39. SDG&E Industrial Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings.

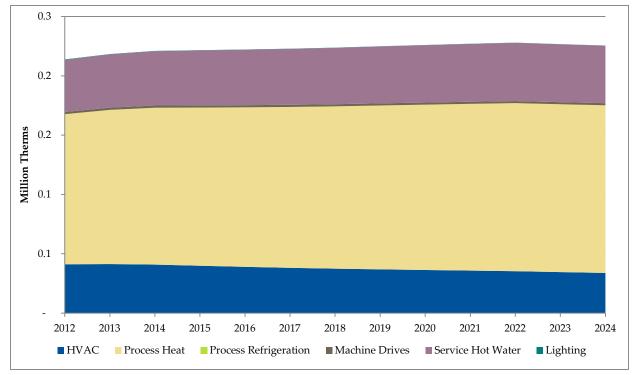


Figure N-40 SDG&E Industrial Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

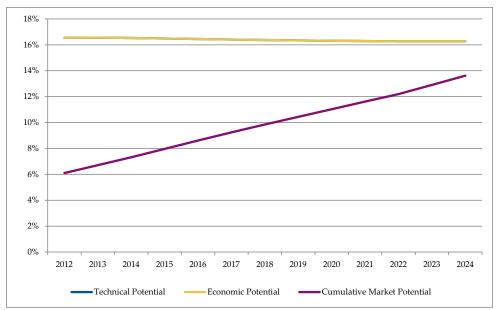
2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

N.4.4 SDG&E Industrial Gas Comparative Metrics

The SDG&E specific comparative metrics for the industrial gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

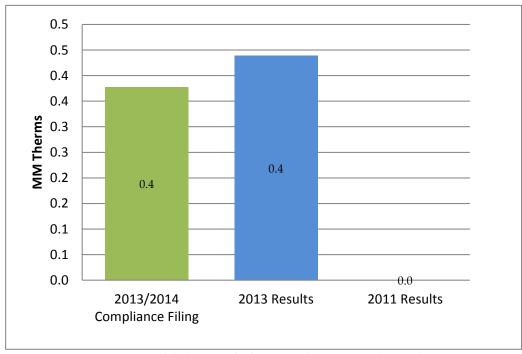
Figure N-41. SDG&E Industrial Gas Savings Potential as a Percent of CEC Industrial Forecast (Technical, Economic, and Cumulative Market Potential)



Cumulative results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure N-42. SDG&E Comparison of Industrial Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



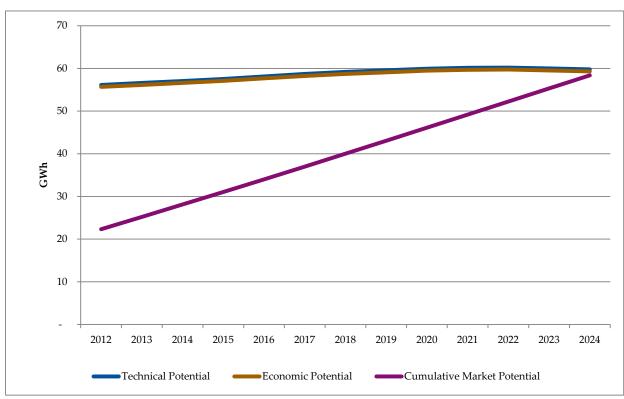
N.5 SDG&E Agriculture Sector Results

This section outlines results for the SDG&E agriculture sector. Agriculture trend lines, detailed analysis, and explanation of comparative metrics are discussed in the agriculture results section of the report.

N.5.1 SDG&E Agriculture Electric Energy Potential

Agriculture technical, economic and cumulative market potential trends for energy and demand are shown in Figure N-43 and Figure N-44 respectively. Figure N-45 and Figure N-46 show the incremental market energy and demand potential by end use.

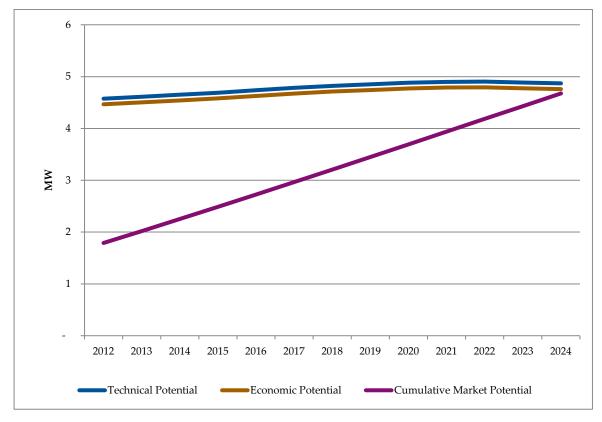
Figure N-43. SDG&E Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

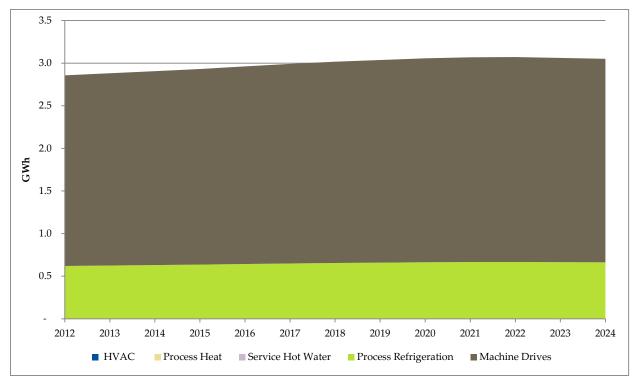


Figure N-44. SDG&E Agriculture Gross Technical, Economic, and Cumulative Market Demand Potential for 2012-2024 (MW)



2013 Cumulative results exclude C&S savings and behavioral savings.

Figure N-45. SDG&E Agriculture Gross Incremental Market Energy Potential by End Use for 2012-2024 (GWh)



2013 Incremental results exclude C&S savings and behavioral savings.



0.3 0.3 0.2 **E** 0.2 0.1 0.1 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ■ HVAC ■ Process Heat ■ Service Hot Water Process Refrigeration ■ Machine Drives

Figure N-46. SDG&E Agriculture Gross Incremental Market Demand Potential by End Use for 2012-2024 (MW)

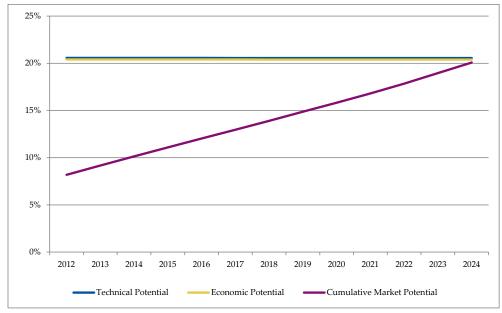
2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

N.5.2 SDG&E Agriculture Electric Comparative Metrics

The SDG&E specific comparative metrics for the agriculture electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

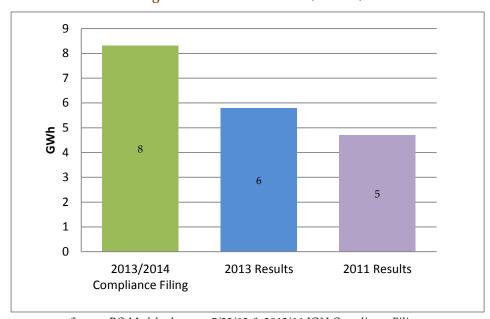


Figure N-47. SDG&E Agriculture Electric Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure N-48. SDG&E Comparison of Agriculture Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Electric)



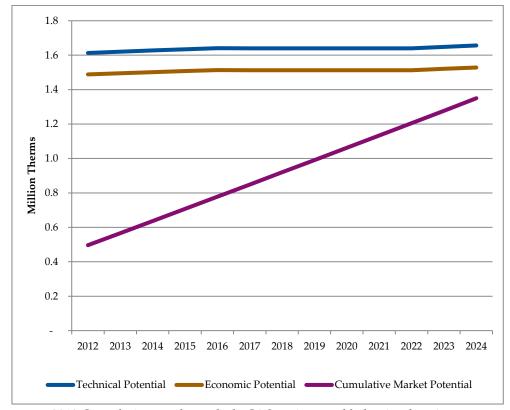
Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



N.5.3 SDG&E Agriculture Gas Energy Potential

Figure N-49 displays the technical, economic and cumulative gas market potential in the Agriculture sector. The incremental gas potential for the SDG&E Agriculture sector is displayed in Figure N-50.

Figure N-49. SDG&E Agriculture Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (Mth)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

0.08 0.07 0.06 0.05 Million Therms 0.04 0.03 0.02 0.01 2012 2013 2014 2015 2019 2020 2022 2024 2016 2017 2018 2021 2023 ■ Process Heat ■ Service Hot Water ■ Process Refrigeration ■ Machine Drives

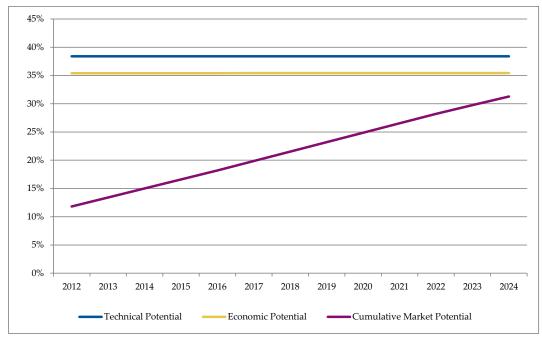
Figure N-50. SDG&E Agriculture Gross Incremental Market Potential by End Use for 2012-2024 (Mth)

2013 Incremental results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13

N.5.4 SDG&E Agriculture Gas Comparative Metrics

The SDG&E specific comparative metrics for the agriculture gas sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

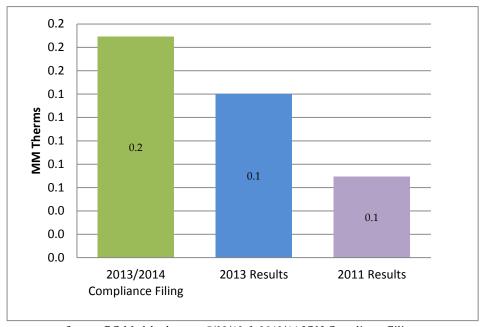
Figure N-51. SDG&E Agriculture Gas Savings Potential as a Percent of CEC Agriculture Forecast (Technical, Economic, and Cumulative Market Potential)



 $\label{lem:cumulative} Cumulative\ results\ exclude\ C\&S\ savings\ and\ behavioral\ savings.$

Source: PG Model release on 5/22/13 & 2012 CEC IEPR

Figure N-52. SDG&E Comparison of Agriculture Compliance Filings and Potential Study Results for Program Years 2013 and 2014 (Gas)



Source: PG Model release on 5/22/13 & 2013/14 IOU Compliance Filings



N.6 SDG&E Mining Sector Results

There was no potential identified for SDG&E's Mining Sector.

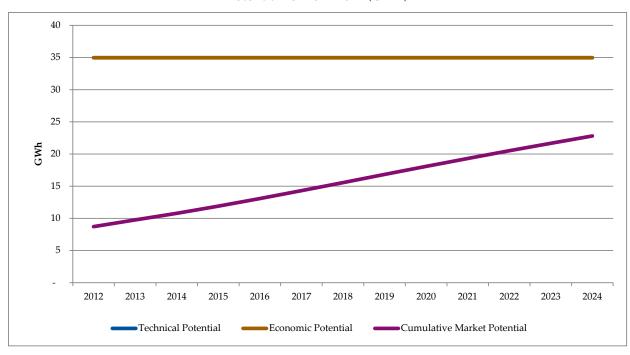
N.7 SDG&E Street Lights Sector Results

This section outlines results for the SDG&E street lights sector. Street lighting trend lines, detailed analysis, and explanation of comparative metrics are discussed in the street lighting results section of the report.

N.7.1 SDG&E Street Lights Electric Energy Potential

The technical, economic and cumulative market potentials for the street lighting sector are shown in Figure N-53 for energy. There is no gas or demand savings associated with the street lighting sector, as these operate at non-peak hours. Figure N-54 shows the incremental market energy potential by end use.

Figure N-53. SDG&E Street Lights Gross Technical, Economic, and Cumulative Market Energy Potential for 2012-2024 (GWh)



2013 Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13



1.2 1.0 0.8 0.6 0.4 0.2 2014 2021 2022 2023 2012 2013 2015 2016 2017 2018 2019 2020 2024 ■Signs ■Lights ■Traffic Lights

Figure N-54. SDG&E Street Lights Gross Incremental Market Potential by End Use for 2012-2024 (GWh)

2013 Incremental results exclude C&S savings and behavioral savings.

Source: PG Model release on 5/22/13

N.7.2 SDG&E Street Lights Comparative Metrics

The SDG&E specific comparative metrics for the street lights electric sector are shown below. Further details on these metrics are provided in the AIMS section of the report.

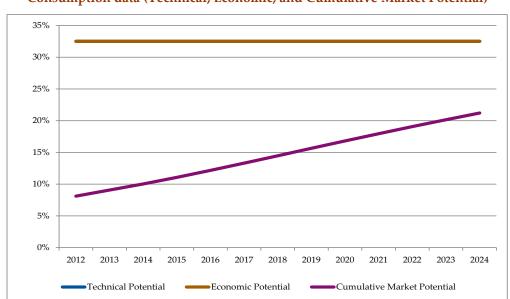


Figure N-55. SDG&E Street Lights Electric Savings Potential as a Percent of ECDMS 2006 Consumption data (Technical, Economic, and Cumulative Market Potential)

Cumulative results exclude C&S savings and behavioral savings. Source: PG Model release on 5/22/13 & ECDMS 2006